VIETCAP SECURITIES JOINT STOCK COMPANY (FORMERLY VIET CAPITAL SECURITIES JOINT STOCK COMPANY)

FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2023



FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2023

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CORPORATE INFORMATION

Establishment and operation licence

No. 68/UBCK-GP dated 6 November 2007 issued by the State Securities Commission. The Establishment and operation licence was amended several times and the latest amendment No.

58/GPDC-UBCK was issued on 17 July 2023.

Board of Directors

Ms. Nguyen Thanh Phuong

Chairperson

Mr. To Hai

Member Member Member

Mr. Tran Quyet Thang Mr. Nguyen Hoang Bao Mr. Le Pham Ngoc Phuong Mr. Nguyen Lan Trung Anh Ms. Nguyen Viet Hoa

Member Member

Board of Supervision

Ms. Mai Thi Thanh Trang

Chief Supervisor

Ms. Bui Thi Minh Nguyet Ms. Truong Thi Huyen Trang

Member Member

Board of Management

Mr. To Hai

General Director

Mr. Nguyen Quang Bao Mr. Dinh Quang Hoan Deputy General Director Deputy General Director

Legal Representative

Mr. To Hai

General Director

Registered office

15th Floor, Bitexco Financial Tower No. 2, Hai Trieu Street, District 1 Ho Chi Minh City, Vietnam

Auditor

PwC (Vietnam) Limited

STATEMENT BY THE BOARD OF MANAGEMENT

STATEMENT OF RESPONSIBILITY OF THE BOARD OF MANAGEMENT IN RESPECT OF THE FINANCIAL STATEMENTS

The Board of Management of Vietcap Securities Joint Stock Company ("the Company") is responsible for preparing the financial statements which give a true and fair view of the financial position of the Company as at 31 December 2023 and of the results of its operations, cash flows and changes in equity for the year then ended. In preparing these financial statements, the Board of Management is required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent; and
- prepare the financial statements on a going concern basis unless it is inappropriate to presume that the Company will continue in business.

The Board of Management is responsible for ensuring that proper accounting records are kept which disclose, with reasonable accuracy at any time, the financial position of the Company and which enable the financial statements to be prepared which comply with the basis of accounting set out in Note 2 to the financial statements. The Board of Management is also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud or errors.

APPROVAL OF THE FINANCIAL STATEMENTS

We hereby approve the accompanying financial statements as set out on pages 5 to 95 which give a true and fair view of the financial position of the Company as at 31 December 2023 and of the results of its operations, cash flows and changes in equity for the year then ended, in accordance with Vietnamese Accounting Standards, the Vietnamese Corporate Accounting System and prevailing regulations on preparation and presentation of financial statements applicable to securities companies operating in Vietnam.

On behalf of the Board of Management

CÔNG TY
CỔ PHẨN
CHỨNG KHOÁN
VIETCAP

To Hai General Director

Ho Chi Minh City, Vietnam 20 March 2024



INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF VIETCAP SECURITIES JOINT STOCK COMPANY

We have audited the accompanying financial statements of Vietcap Securities Joint Stock Company ("the Company") which were prepared on 31 December 2023 and approved by the Board of Management of the Company on 20 March 2024. The financial statements comprise the statement of financial position as at 31 December 2023, the statement of comprehensive income, the statement of cash flows and the statement of changes in equity for the year then ended, and explanatory notes to the financial statements including significant accounting policies, as set out on pages 5 to 95.

The Board of Management's Responsibility

The Board of Management of the Company is responsible for the preparation and the true and fair presentation of these financial statements of the Company in accordance with Vietnamese Accounting Standards, the Vietnamese Corporate Accounting System and prevailing regulations on preparation and presentation of financial statements applicable to securities companies operating in Vietnam and for such internal control which the Board of Management determines is necessary to enable the preparation and fair presentation of the financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on the financial statements based on our audit. We conducted our audit in accordance with Vietnamese Accounting Standards on Auditing. Those standards require that we comply with ethical standards and requirements and plan and perform the audit in order to obtain reasonable assurance as to whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including an assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal controls relevant to the Company's preparation and true and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal controls. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the Board of Management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



Auditor's Opinion

In our opinion, the financial statements present fairly, in all material respects, the financial position of the Company as at 31 December 2023, the results of its operations, cash flows and changes in equity for the year then ended, in accordance with Vietnamese Accounting Standards, the Vietnamese Corporate Accounting System and prevailing regulations on preparation and presentation of financial statements applicable to securities companies operating in Vietnam.

Other Matter

The independent's auditor report is prepared in Vietnamese and English. Should there be any conflict between the Vietnamese and English versions, the Vietnamese version shall take precedence.

For and on behalf of PwC (Vietnam) Limited

CÔNG TY
TNHH

PWC (VIỆT NAM)

Tran Thi Thanh Truc Audit Practising Licence No. 3047-2024-006-1 Authorised signatory

Report reference number: HCM14639 Ho Chi Minh City, 20 March 2024 Dao Trong Hoang Audit Practising Licence No. 5620-2021-006-1

16166

STATEMENT OF FINANCIAL POSITION

| | | | As at | | |
|-------------|-----------------------------------------------------------------------------------------|---------|---------------------|-----------------------------------------|--|
| Code | ITEMS | Note | 31.12.2023 | 31.12.2022 | |
| | | | VND | VND | |
| | ASSETS | | | | |
| 100 | CURRENT ASSETS | | 17,174,448,616,966 | 14,157,693,071,824 | |
| 110 | Financial assets | | 16,979,554,557,451 | 14,105,852,063,553 | |
| 111 | Cash and cash equivalents | 3.1 | 787,897,819,240 | 3,423,501,614,803 | |
| 111.1 | Cash | | 537,897,819,240 | 2,313,501,614,803 | |
| 111.2 | Cash equivalents | | 250,000,000,000 | 1,110,000,000,000 | |
| 112 | Financial assets at fair value through | 0.0() | | | |
| 440 | profit or loss ("FVTPL") | 3.2(a) | 122,137,632,000 | 665,257,896,316 | |
| 113 | Investments held to maturity ("HTM") | 3.2(b) | 380,900,000,000 | 885,888,640,000 | |
| 114 115 | Loans Available for sale financial casets ("AES") | 3.3 | 7,992,468,349,969 | 5,279,279,236,685 | |
| 116 | Available-for-sale financial assets ("AFS") Provisions for impairment loss of financial | 3.2(c) | 6,603,829,152,415 | 3,734,009,015,450 | |
| 110 | assets and collaterals | 3.3 | (2,169,825,587) | (2,169,825,587) | |
| 117 | Receivables | 5.5 | 848,567,540,009 | 91,374,339,025 | |
| 117.1 | Receivables from disposals of | | 0-10,007,0-10,000 | 01,014,000,020 | |
| | financial assets | 3.4 | 745, 348, 455, 200 | 31,889,442,000 | |
| 117.2 | Dividend and interest receivables | | 103,219,084,809 | 59,484,897,025 | |
| 117.4 | Dividend and interest receivables not | | 103,219,084,809 | 50 494 907 025 | |
| | yet due | 3.4 | | 59,484,897,025 | |
| 118 | Prepayments to suppliers | 3.5 | 227,931,442,538 | 2,306,029,740 | |
| 119 | Service-related receivables | 3.4 | 31,212,896,867 | 28,333,567,121 | |
| 129 | Provisions for doubtful debts | 3.4 | (13,220,450,000) | (1,928,450,000) | |
| 130 | Other current assets | | 194,894,059,515 | 51,841,008,271 | |
| 131 | Advances | | 83,004,284 | 973,203,243 | |
| 132 | Office tools and supplies | | 337,024,993 | 342,890,728 | |
| 133 | Short-term prepaid expenses | 3.7(a) | 45,268,845,138 | 4,387,924,500 | |
| 134 | Short-term security deposits | () | 1,948,000,000 | - | |
| 137 | Other current assets | 3.8(a) | 147,257,185,100 | 46,136,989,800 | |
| 200 | NON-CURRENT ASSETS | | 80,686,039,559 | 85,058,244,998 | |
| | | | | | |
| 220 | Fixed assets | | 23,425,609,453 | 23,496,558,588 | |
| 221 | Tangible fixed assets | 3.6(a) | 15,725,808,810 | 22,456,280,125 | |
| 222 | Historical cost | | 82,737,795,390 | 80, 848, 183, 754 | |
| 223a | Accumulated depreciation | 0.0(1.) | (67,011,986,580) | (58, 391, 903, 629) | |
| 227 | Intangible fixed assets | 3.6(b) | 7,699,800,643 | 1,040,278,463 | |
| 228 229a | Historical cost | | 58,334,874,042 | 50,615,835,542 | |
| 229a | Accumulated amortisation | | (50, 635, 073, 399) | (49, 575, 557, 079) | |
| 240 | Construction in progress | 3.6(c) | 5,649,600,000 | 7,359,767,000 | |
| 250 | Other non-current assets | | 51,610,830,106 | 54,201,919,410 | |
| 251 | Long-term pledged assets, mortgaged | | ,,, | | |
| | assets, security deposits | | 8,571,243,684 | 6,864,190,240 | |
| 252 | Long-term prepaid expenses | 3.7(b) | 7,943,878,800 | 13,290,531,600 | |
| 254 | Deposits in the Settlement Support Fund | 3.8(b) | 24,941,477,252 | 23,914,928,922 | |
| 255 | Other non-current assets | 3.8(c) | 10,154,230,370 | 10,132,268,648 | |
| 270 | TOTAL ASSETS | | 17,255,134,656,525 | 14,242,751,316,822 | |
| 210 | TOTAL AUGLIG | | | ======================================= | |

STATEMENT OF FINANCIAL POSITION (continued)

| | | | As at | | | |
|-------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|--|
| Code | ITEMS | Note | 31.12.2023 VND | 31.12.2022 VND | | |
| 300 | LIABILITIES | | 9,883,905,148,184 | 7,747,283,145,208 | | |
| 310 311 312 316 318 320 321 322 323 | Current liabilities Short-term borrowings Short-term borrowings Short-term issued bonds Trading obligations Short-term trade payables Short-term customers' advances Taxes and other payables to the State Payables to employees | 3.10 3.10 3.11 3.12 3.13 3.14 | 9,465,772,066,243 8,979,275,000,000 8,979,275,000,000 120,000,000,000 13,208,881,699 159,638,295,047 378,319,774 30,619,096,071 99,745,355,410 | 7,487,464,949,226 6,326,207,142,857 6,326,207,142,857 547,100,000,000 12,400,167,546 16,020,566,000 221,000,000 46,067,330,600 112,156,022,703 | | |
| 325 329 | Short-term accrued expenses Other short-term payables | 3.15 3.16 | 47,274,665,672 15,632,452,570 | 110,247,314,968 317,045,404,552 | | |
| 340 356 | Non-current liabilities Deferred income tax liabilities TOTAL LIABILITIES | 3.17 | 418,133,081,941 418,133,081,941 9,883,905,148,184 | 259,818,195,982 259,818,195,982 7,747,283,145,208 | | |
| | TOTAL LIABILITIES | | | | | |
| 400 | OWNERS' EQUITY | | 7,371,229,508,341 | 6,495,468,171,614 | | |
| 410 411 411.1 <i>411.1a</i> <i>411.2</i> | Owners' equity Owners' capital Share capital Ordinary shares with voting rights Share premium | 3.18 | 7,371,229,508,341 4,388,500,198,000 4,375,000,000,000 4,375,000,000,000 13,500,198,000 | 6,495,468,171,614 4,364,499,010,000 4,354,999,010,000 <i>4,354</i> ,999,010,000 9,500,000,000 | | |
| 412 414 415 | Revaluation reserve Supplementary capital reserve Financial risk and operation reserve | 3.19 | 1,607,735,798,409 67,496,330,852 | 1,030,130,358,576 67,496,330,852 233,096,330,852 | | |
| 417 417.1 417.2 | Undistributed earnings Realised profits after tax Unrealised profits | 3.20 | 1,307,497,181,080 1,307,134,594,788 362,586,292 | 800,246,141,334 791,426,130,951 8,820,010,383 | | |
| | TOTAL EQUITY | | 7,371,229,508,341 | 6,495,468,171,614 | | |
| 440 | TOTAL RESOURCES | | 17,255,134,656,525 | 14,242,751,316,822 | | |

STATEMENT OF FINANCIAL POSITION (continued)

OFF STATEMENT OF FINANCIAL POSITION ITEMS

| | | | As at | | |
|--------------------------|--------------------------------------------------------------------------|-------------------|-------------------------------------------------|-------------------------------------------------|--|
| Code ITEMS | | Note | 31.12.2023 | 31.12.2022 | |
| | F THE COMPANY AND UNDER ENTRUSTMENT | | | | |
| 005 Foreign cur | vritten off (VND) rencies (VND equivalent) shares in issue (share) | 4.1 4.2 4.3 | 25,145,170,448 25,168,406,866 437,500,000 | 25,145,170,448 21,169,108,717 435,499,901 | |
| | | | Quai | ntity | |
| Securities | sted/registered at Vietnam Depository and Clearing on (VSDC) | 4.4 | 148,921,145 | 56,400,338 | |
| 010 Securities p | urchased and awaiting | | , , | | |
| settlemen | | 4.5 | 6,993,454 | 509,600 | |
| | ot in custody of VSDC | 4.6 | 19,319,544 | 23,864,101 | |
| 014 Covered wa issued | arrants authorised but not yet | 4.7 | 62,192,600 | 14,379,100 | |
| ASSETS O B CUSTOM | F AND LIABILITIES TO ERS | | Quai | ntity | |
| Vietnam S | sted/registered at the Securities Depository and | | | | |
| • | Corporation ("VSDC") | | 3,284,830,661 | 3,303,485,792 | |
| _ | ed securities | | 2,605,486,765 | 2,651,433,724 | |
| 021.2 Restricted s | | | 186,578,330 | 185,960,814 | |
| 021.3 Pledged se | | | 453,340,199 | 438,337,063 | |
| 021.4 Suspended | | | 1,901,618 | 1,863,441 25,890,750 | |
| | waiting settlement | | 37,523,749 | 20,090,700 | |
| 023 Securities p | urchased and awaiting | | 33,008,464 | 28,445,780 | |

STATEMENT OF FINANCIAL POSITION (continued)

OFF STATEMENT OF FINANCIAL POSITION ITEMS (continued)

| | | As | at |
|-------|----------------------------------------------------|-------------------|-------------------|
| Code | ITEMS | 31.12.2023 | 31.12.2022 |
| В | ASSETS OF AND LIABILITIES TO CUSTOMERS (continued) | | |
| | | Value | (VND) |
| 026 | Customanni damanita | 0 770 700 700 400 | 0.045.407.000.007 |
| 026 | Customers' deposits | 2,772,739,733,406 | 2,215,437,099,227 |
| 027 | Customers' deposits for securities trading | 1,824,604,521,626 | 1,630,139,522,487 |
| 027.1 | Customers' deposits at VSDC | 389,722,524,982 | 345,167,970,766 |
| 029 | Cash blocked for trading settlements | 948,135,211,780 | 585,297,576,740 |
| 029.1 | Cash blocked for trading settlements of | | |
| | domestic customers | 928,422,658,780 | 562,180,386,740 |
| 029.2 | Cash blocked for trading settlements of | | |
| | foreign customers | 19,712,553,000 | 23,117,190,000 |
| | - | | , , , |
| 031 | Payables to customers relating to their | | |
| | deposits at the Company for securities | | |
| | trading | 1,824,604,521,626 | 1,630,139,522,487 |
| 031.1 | Payables to domestic customers relating | .,02.,00.,02.,020 | 1,000,100,022,107 |
| 00,,, | to their deposits at the Company for | | |
| | securities trading | 1,202,561,198,633 | 1,129,292,077,485 |
| 031.2 | Payables to foreign customers relating to | 1,202,001,190,000 | 1,129,292,011,400 |
| 001.2 | their deposits at the Company for | | |
| | securities trading | 622 042 222 002 | E00 047 44E 000 |
| | securities tradifiy | 622,043,322,993 | 500,847,445,002 |

Nguyen Thi Lanh Preparer Doan Minh Thien Chief Accountant

To Hai General Director 20 March 2024

CÔNG TY CỔ PHẨN CHỨNG KHOÁN

STATEMENT OF COMPREHENSIVE INCOME

| | | | For the year ended | | | |
|------|-------------------------------------------------------------------------------------------|------------|----------------------|----------------------------------------|--|--|
| Code | ITEMS | Note | 31.12.2023 VND | 31.12.2022 VND | | |
| | OPERATING INCOME | | | | | |
| 01 | Income from FVTPL financial assets | | 943,098,378,624 | 1,201,683,322,439 | | |
| 01.1 | Realised gains on disposal of | | | | | |
| 01.2 | FVTPL financial assets Increase/(decrease) in upward revaluation of FVTPL financial | 5.1 | 856,242,542,821 | 1,431,873,905,175 | | |
| 01.3 | assets Dividends and interest income | 5.2 | 303,727,732 | (272,875,074,860) | | |
| 01.3 | from FVTPL financial assets | 5.3 | 95,800,494,711 | 66,985,745,980 | | |
| 01.4 | Downward revaluation of covered warrants liabilities | 5.2 | (9,248,386,640) | (24,301,253,856) | | |
| 02 | Income from HTM financial assets | 0.2 | 78,126,606,229 | 64,247,120,862 | | |
| 03 | Interest income from loans and | | ,, | - 1,- 11,1-0,00- | | |
| | receivables | | 688,950,403,598 | 708,154,429,982 | | |
| 04 | Dividend income from AFS financial | 5 0 | 474 000 004 040 | 107 110 000 100 | | |
| 06 | assets | 5.3 | 174,362,031,840 | 107,410,888,493 | | |
| 08 | Brokerage fee income Investment consultancy service incom | | 535,380,417,043 | 1,011,221,765,817 | | |
| 09 | Custody service income | ie | 12,789,147,936 | 7,479,717,052 | | |
| 10 | • | | 12,037,768,532 | 10,997,351,336 | | |
| 11 | Financial consultancy service income Other operating income | | 26,551,350,000 | 44,665,254,181 | | |
| 11 | Other operating income | | 1,164,439,595 | 382,886,183 | | |
| 20 | TOTAL OPERATING INCOME | | 2,472,460,543,397 | 3,156,242,736,345 | | |
| | ODEDATING EVDENGES | | | | | |
| 21 | OPERATING EXPENSES Losses from FVTPL financial assets | | (406 257 512 110) | (000 200 212 647) | | |
| 21.1 | Realised losses on disposal of | | (496,357,513,119) | (900,399,312,647) | | |
| 21.1 | FVTPL financial assets | 5.1 | (494, 191, 661, 413) | (936, 490, 470, 685) | | |
| 21.2 | (Increase)/decrease in downward revaluation of FVTPL financial | 0. 1 | (101,101,001,110) | (000, 100, 110,000) | | |
| | assets | 5.2 | (1,627,121,206) | 25,213,517,094 | | |
| 21.3 | Purchasing transaction costs of | | • • • • • | | | |
| 04.4 | FVTPL financial assets | | (538,730,500) | (1,037,861,000) | | |
| 21.4 | Upward revaluation of covered warrants liabilities | 5.2 | | 11 015 501 044 | | |
| 26 | Proprietary trading expenses | 5.2 | (40,216,162,257) | <i>11,915,501,944</i> (19,503,078,747) | | |
| 27 | Brokerage expenses | | (437,073,497,170) | (429,270,571,569) | | |
| 30 | Custody service expenses | | (17,353,982,525) | (20,168,782,538) | | |
| 31 | Financial consultancy service expense | 26 | (72,595,946,454) | (29,189,433,977) | | |
| 01 | i manda consultanty service expense | ,, | (12,030,340,404) | (23,103,433,377) | | |
| 40 | TOTAL OPERATING EXPENSES | | (1,063,597,101,525) | (1,398,531,179,478) | | |

STATEMENT OF COMPREHENSIVE INCOME (continued)

| | | | For the year ended | | | |
|-----------------------|--------------------------------------------------------------------------------------------------------------|-------------------|--------------------------------------------------------------------|-------------------------------------------------------------------------|--|--|
| Code | ITEMS | Note | 31.12.2023 VND | 31.12.2022 VND | | |
| 41 42 | FINANCIAL INCOME Realised foreign exchange gains Dividend income and interest income from | | 17,099,000,000 | 28,280,000,000 | | |
| | demand deposits | | 6,597,152,009 | 7,268,432,639 | | |
| 50 | TOTAL FINANCIAL INCOME | | 23,696,152,009 | 35,548,432,639 | | |
| 51 52 55 | FINANCIAL EXPENSES Realised and unrealised foreign exchange losses Interest expense Other financial expenses | 5.4 5.4 5.4 | (131,085,812,227) (562,553,033,255) (46,522,320,559) | (477,360,036,322) | | |
| 60 | TOTAL FINANCIAL EXPENSES | | (740,161,166,041) | (700,450,076,086) | | |
| 62 70 | GENERAL AND ADMINISTRATIVE EXPENSES OPERATING RESULT | 5.5 | (122,388,199,025) | (76,767,476,142) 1,016,042,437,278 | | |
| 71 72 80 | OTHER INCOME AND EXPENSES Other income Other expenses NET OTHER INCOME | 5.6 | 132,390,105 (3,978,786) ———————————————————————————————————— | 44,543,029,091 (846,752,984) ———————————————————————————————————— | | |
| 90 91 92 | NET ACCOUNTING PROFIT BEFORE TAX Realised profit Unrealised loss | | 570,138,640,134 580,710,420,248 (10,571,780,114) | 1,059,738,713,385 1,319,786,023,063 (260,047,309,678) | | |
| 100 | CORPORATE INCOME TAX | 5.7 | (78,233,980,740) | (190,760,527,583) | | |
| 100.1 100.2 | Corporate income tax – current Corporate income tax – deferred | | (64,320,454,739) (13,913,526,001) | (250,981,079,495) 60,220,551,912 | | |
| 200 | NET PROFIT AFTER TAX | | 491,904,659,394 | 868,978,185,802 | | |
| | | | | | | |

STATEMENT OF COMPREHENSIVE INCOME (continued)

| | | _ | For the year ended | | |
|--------------------|-------------------------------------------------------------------------------------------------------|------------|--------------------|-------------------|--|
| Code | ITEMS | Note | 31.12.2023 VND | 31.12.2022 VND | |
| 300 | OTHER COMPREHENSIVE INCOME/(LOSS), NET OF TAX | | 577,605,439,833 | (635,523,328,875) | |
| 301 | Gain/(loss) from revaluation of AFS financial assets | 3.19 | 577,605,439,833 | (635,523,328,875) | |
| 400 | TOTAL OTHER COMPREHENSIVE INCOME/(LOSS) | | 577,605,439,833 | (635,523,328,875) | |
| 500 501 502 | EARNINGS PER SHARE Basic earnings per share (VND/share) Diluted earnings per share (VND/share) | 5.8 5.8 | 1,127 1,127 | 1,999 1,999 | |

Nguyen Thi Lanh Preparer

Doan Minh Thien Chief Accountant To Hai General Director 20 March 2024

CÔNG TY CỔ PHẨN CHỨNG KHOÁN

STATEMENT OF CASH FLOWS (Indirect method)

| | | For the year ended | | | |
|-----------|-----------------------------------------------------------------|--------------------|-------------------------------------------|---------------------------------|--|
| Code | ITEMS | Note | 31.12.2023 | 31.12.2022 | |
| | | | VND | VND | |
| | Cash flows from operating activities | | | | |
| 01 | Net profit before tax | | 570,138,640,134 | 1,059,738,713,385 | |
| 02 | Adjustments for: | | 480,305,547,717 | 427,676,933,455 | |
| 03 | Depreciation and amortisation | | 9,679,599,271 | 9,647,191,174 | |
| 04 | Provisions | | 11,292,000,000 | 3,047,131,174 | |
| 06 | Interest expenses | 5.4 | 562,553,033,255 | 477,360,036,322 | |
| 07 | Losses from investing activities | 5.4 | 302,333,033,233 | | |
| 08 | Accrued interest income | | (103 210 094 900) | 154,602,984 (59,484,897,025) | |
| 10 | Changes in non-cash expenses | | (103,219,084,809) 1,627,121,206 | , | |
| 11 | | | 1,021,121,200 | (25,213,517,094) | |
| 1.1 | Increase/(decrease) in downward revaluation of financial assets | E 2(a) | 1 607 101 006 | (25 242 547 004) | |
| 18 | | 5.2(a) | | (25,213,517,094) | |
| | Changes in non-cash income | | (303,727,732) | 272,875,074,860 | |
| 19 | (Increase)/decrease in upward revaluation of | F 0(-) | (000 707 700) | 070 075 074 000 | |
| 20 | financial assets | 5.2(a) | | 272,875,074,860 | |
| 30 | Changes in working capital | | (5,407,321,967,895) | 2,006,811,362,129 | |
| 31 | Decrease in FVTPL financial assets | | 541,796,870,842 | 308,597,015,353 | |
| 32 | Decrease/(increase) in HTM financial assets | | 504,988,640,000 | (132,169,640,000) | |
| 33 | (Increase)/decrease in loans | | (2,713,189,113,284) | 2,421,957,894,794 | |
| 34 | (Increase)/decrease in AFS financial assets | | (2,147,813,337,174) | 954,277,924,687 | |
| 35 | (Increase)/decrease in receivables from | | (=10.1=0.10.00) | | |
| 0.0 | disposals of financial assets | | (713,459,013,200) | 156,405,365,000 | |
| 36 | Decrease in dividend and interest receivables | | 59,484,897,025 | 47,852,123,094 | |
| 37 | (Increase)/decrease in service-related | | (0.000.000.000 | | |
| | receivables | | (2,879,329,746) | 2,489,469,963 | |
| 40 | (Increase)/decrease in other assets | | (103,901,145,772) | 101,913,636,579 | |
| 41 | Increase in accrued expenses (excluding | | | | |
| | interest expenses) | | 4,324,296,126 | 13,776,432,504 | |
| 42 | Decrease in prepaid expenses | | (35,534,267,838) | (4,401,545,826) | |
| 43 | Corporate income tax paid | 3.14 | (78,029,953,342) | (329, 207, 669, 171) | |
| 44 | Interest paid | | (629,849,978,677) | (453,800,839,637) | |
| 45 | Decrease trade payables | | (82,007,683,751) | (553,314,226,661) | |
| 46 | Decrease in employee welfare benefits | | - | (140,272,500) | |
| 47 | Decrease in tax and other payables to the State | Э | | | |
| | (excluding corporate income tax paid) | | (1,738,735,926) | (192,216,769,962) | |
| 48 | Decrease in payables to employees | | (12,410,667,293) | (214,689,950,074) | |
| 50 | Increase/(decrease) in other payables | | 3,923,102,445 | (119, 194, 100, 124) | |
| 52 | Other payments for operating activities | | (1,026,548,330) | (1,323,485,890) | |
| 60 | Net cash (outflows for)/inflows from | | | | |
| | operating activities | | (4,355,554,386,570) | 3,741,888,566,735 | |
| | Cash flows from investing activities | | | | |
| 61 | Purchases of fixed assets | | (7 909 402 426) | (22 277 604 222) | |
| 62 | Proceeds from disposals of fixed assets | | (7,898,483,136) | (22,377,694,322) | |
| 70 | Net cash outflows for investing activities | | (7,898,483,136) | 685,000,000 | |
| 10 | iver cash outhows for investing activities | | (7,050,403,130) | (21,692,694,322) | |

STATEMENT OF CASH FLOWS (Indirect method) (continued)

| | | | For the year ended | | | |
|----------|------------------------------------------------|------|----------------------|----------------------|--|--|
| Code | ITEMS | Note | 31.12.2023 | 31.12.2022 | | |
| | | | VND | VND | | |
| | Cash flows from financing activities | | | | | |
| 71 | Proceeds from issuance of shares | 7.1 | 24,001,188,000 | 25,000,000,000 | | |
| 73 | Proceeds from borrowings | | | | | |
| 73 74 | • | 6.1 | 20,322,010,000,000 | 15,126,047,142,857 | | |
| | Repayments of borrowings | 6.2 | (18,096,042,142,857) | (16,579,490,000,000) | | |
| 76 | Payment of dividends | 3.16 | (522,119,971,000) | - | | |
| 80 | Net cash inflows from/(outflows for) | | 4 202 040 024 440 | (4 400 440 000 440) | | |
| | financing activities | | 1,727,849,074,143 | (1,428,442,857,143) | | |
| | | | | | | |
| 90 | Net (decrease)/increase in cash and cash | 1 | (0.000.000.000.000) | | | |
| | equivalents | | (2,635,603,795,563) | 2,291,753,015,270 | | |
| | | | | | | |
| 404 | Cook and cook assistate at homississ | | | | | |
| 101 | Cash and cash equivalents at beginning of year | | 3,423,501,614,803 | 1,131,748,599,533 | | |
| 101.1 | Cash | | 2,313,501,614,803 | 1,131,748,599,533 | | |
| 101.2 | Cash equivalents | | 1,110,000,000,000 | 1,101,740,000,000 | | |
| | Cash equivalents | | 1,110,000,000,000 | _ | | |
| 103 | Cash and cash equivalents at end | | | | | |
| | of year | 3.1 | 787,897,819,240 | 3,423,501,614,803 | | |
| 103.1 | Cash | | 537,897,819,240 | 2,313,501,614,803 | | |
| 103.2 | Cash equivalents | | 250,000,000,000 | 1,110,000,000,000 | | |
| | Sast Squitalonto | | 200,000,000,000 | 1, 110,000,000,000 | | |

Additional information relating to the statement of cash flows is presented in Note 6.

STATEMENT OF CASH FLOWS (continued)

CASH FLOWS OF BROKERAGE AND ENTRUSTMENT ACTIVITIES

| | | For the year ended | | | |
|-----------------|---------------------------------------------------------|--------------------------------------------|--------------------------------------------|--|--|
| Code | ITEMS | 31.12.2023 | 31.12.2022 | | |
| | | VND | VND | | |
| | Cash flows of brokerage and entrustment activities | | | | |
| 01 | Brokerage trading proceeds | 224,803,526,247,710 | 215,091,700,373,791 | | |
| 02 | Brokerage trading payments | (253,901,091,021,099) | (283,568,027,341,637) | | |
| 07 | Receipts for settlement of customers' transactions | 29,627,666,835,877 | 67,269,386,371,230 | | |
| 07.1 | Net movement in customers' margin accounts | | | | |
| | at VSDC for derivative trading | 44,554,554,216 | 306,517,359,828 | | |
| 11 | Payments for custody fees of customers | (17,353,982,525) | (20,168,782,538) | | |
| 20 | Net increase/(decrease) in customers' deposits | 557,302,634,179 | (920,592,019,326) | | |
| 30 | Customers' deposits at beginning of year | 2,215,437,099,227 | 3,136,029,118,553 | | |
| 31 <i>32</i> | Cash at bank Customers' deposits for securities trading | 2,215,437,099,227 | 3,136,029,118,553 | | |
| | under managed by the Company | 1,630,139,522,487 | 1,427,063,444,480 | | |
| 34 | Cash blocked for clearing and settlement | 585,297,576,740 | 1,708,965,674,073 | | |
| 40 41 | Customers' deposits at end of year Cash at bank | 2,772,739,733,406 2,772,739,733,406 | 2,215,437,099,227 2,215,437,099,227 | | |
| 42 | Customers' deposits for securities trading | | , , , , | | |
| | under managed by the Company | 1,824,604,521,626 | 1,630,139,522,487 | | |
| 44 | Cash blocked for clearing and settlement | 948, 135, 211, 780 | 585,297,576,740 | | |

Nguyen Thi Lanh Preparer

Doan Minh Thien Chief Accountant

To Hai General Director 20 March 2024

CÔNG TY
CỔ PHẦN
CHỨNG KHOÁ
VIETCAP

STATEMENT OF CHANGES IN EQUITY

| Asat | 31.12.2022 31.12.2023 | 4,364,499,010,000 4,388,500,198,000 | 4,354,999,010,000 4,375,000,000,000 9,500,000,000 13,500,198,000 | - 67,496,330,852 67,496,330,852 | 233,096,330,852 1.030,130,358,576 1.607,735,798,409 | | 8,820,010,383 362,586,292 | 6,495,468,171,614 7,371,229,508,341 | | |
|----------------------------------------|-----------------------|-------------------------------------------------------------------|---------------------------------------------------------------------|----------------------------------------------------------------------------------------|--------------------------------------------------------|--------------------------------------------------------------------------------|---------------------------|---------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------|
| ar ended ber 2023 | Decrease | - 4,364,49 | - 4,354,99 - 9,50 | - 67,49 | (233,096,330,852) 233,09 - 1.030,13 | | | (459,303,705,443) 6,495,46 | D'AN CONTRACTOR OF THE PARTY OF | Ho Hai General Director 20 March 2024 |
| For the year ended 31 December 2023 | Increase | 24,001,188,000 | 20,000,990,000 4,000,198,000 | 1 1 | - 577.605.439.833 | 733,458,414,337 733,458,414,337 | | 1,335,065,042,170 | CÔNG TY CÔ PHÂN CÔ CHỦNG KHOÁN CHỦNG KHOÁN | Ge Ge |
| ar ended ber 2022 | Decrease | 1 | 1 1 | 1 1 | - (635,523,328,875) | 1,517,886,788,442) | (208, 037, 847, 742) | 2,153,410,117,317) | | |
| For the year ended 31 December 2022 | Increase | 1,029,999,010,000 | 1,024,999,010,000 5,000,000,000 | 1 1 | | 1,077,016,033,544 (1,517,886,788,442) 1,077,016,033,544 (1,309,848,940,700) | | 2,107,015,043,544 (2,153,410,117,317) | my | Doan Minh Thien Chief Accountant |
| at | 1.1.2023 | 4,364,499,010,000 | | 67,496,330,852 | 233,096,330,852 | | | 6,495,468,171,614 | | Doan N Chief A |
| As at | 1.1.2022 | 3,334,500,000,000 4,364,499,010,000 | 3,330,000,000,000 4,354,999,010,000 4,500,000,000 9,500,000,000 | 67,496,330,852 | 233,096,330,852 1,665,653,687,451 | 1,241,116,896,232 | 216,857,858,125 | 6,541,863,245,387 | | |
| | Items | Changes in equity Owners' capital An Ordinary chance with | voting rights 1.2 Share premium | Supplementary capital reserve Supplementary capital reserve Financial risk and | operation reserve | 5. Undistributed earnings 5.1 Realised profits after tax | 5.2 Unrealised profits | Total | | Nguyen Thi Lanh Preparer |

The notes on pages 16 to 95 are an integral part of these financial statements.

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1 GENERAL INFORMATION

Vietcap Securities Joint Stock Company ("the Company") is a joint stock company incorporated in Vietnam under Establishment and operation licence No. 68/UBCK – GP dated 6 November 2007 issued by the State Securities Commission. The Establishment and operation licence was amended several times and the latest amendment No. 58/GPDC-UBCK was issued on 17 July 2023.

The Company changed its name to "Vietcap Securities Joint Stock Company" in accordance with the Resolution No. 01/2023/NQ-DHDCD.VCSC of the Annual General Meeting of Shareholders dated 30 March 2023 and the amended Establishment and operation licence No. 26/GCN-UBCK issued on 12 April 2023.

The Company's shares were listed on the Ho Chi Minh City Stock Exchange in accordance with Decision No. 233/QD-SGDHCM issued by the Ho Chi Minh City Stock Exchange on 30 June 2017 with the stock code VCI.

Headquarter and contact information

The Company is headquartered in Ho Chi Minh City, at 15th floor of Bitexco Financial Tower, 2 Hai Trieu Street, District 1.

Contact point:

Email: info@vietcap.com.vn Telephone: (+84) 28 3914 3588

Articles of association

The Company's Articles of association was approved on 19 April 2017 and last modified on 22 June 2023.

Headcount

As at 31 December 2023, the Company had 382 employees (as at 31 December 2022: 374 employees).

Capital position

As at 31 December 2023 ("the reporting date") VND

Charter capital
Total owners' equity
Total assets

4,375,000,000,000 7,371,229,508,341 17,255,134,656,525

Principal activities

The principal activities of the Company include provision of securities brokerage service, proprietary securities trading, underwriting and securities custodian services, securities investment consultancy service and corporate finance consultancy service, margin lending service and derivatives trading.

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NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2023

1 GENERAL INFORMATION (continued)

Investment objectives and investment restrictions

The investment objectives of the Company are to maximise earnings. The Company's investment activities shall align to the Company's strategies and comply with applicable securities regulations.

Network of operation

As at the reporting date, the Company had 1 branch and 3 transaction offices in Vietnam.

2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

2.1 Basis of preparation of financial statements

The financial statements have been prepared in accordance with Vietnamese Accounting Standards, the Vietnamese Corporate Accounting System, Circular 210/2014/TT-BTC dated 30 December 2014 ("Circular 210/2014/TT-BTC"), Circular 334/2016/TT-BTC dated 27 December 2016 ("Circular 334/2016/TT-BTC"), Official Letter No. 6190/BTC-CĐKT dated 12 May 2017 ("Official Letter 6190/BTC-CĐKT") and Circular 23/2018/TT-BTC dated 12 March 2018 ("Circular 23/2018/TT-BTC"), all issued by the Ministry of Finance, and prevailing regulations on preparation and presentation of financial statements applicable to securities companies operating in Vietnam.

The accompanying financial statements are not intended to present financial position, results of operations, cash flows and changes in equity in accordance with accounting principles generally accepted in jurisdictions other than Vietnam. The accounting principles and practices utilised in Vietnam may differ from those generally accepted in countries and jurisdictions other than Vietnam.

The financial statements have been prepared under the historical cost convention as modified by the revaluation of financial assets at fair value through profit or loss ("FVTPL") and available-for-sale financial assets ("AFS") based on market value or fair value (in case market value is not available).

The financial statements in Vietnamese are the official statutory financial statements of the Company. The financial statements in English have been translated from the Vietnamese version.

2.2 Critical accounting estimates

The preparation of financial statements in conformity with Vietnamese Accounting Standards, the Vietnamese Corporate Accounting System and prevailing regulations on preparation and presentation of financial statements applicable to securities companies operating in Vietnam requires the Board of Management to make estimates and assumptions that affect the reported amounts of assets, liabilities and disclosures of contingent assets and liabilities at the reporting date and the reported amounts of revenues and expenses during the financial year.

The areas involving significant estimates and assumptions are as follows:

- Market value/fair value of financial assets (Note 2.7 and Note 3.2);
- Provisions for impairment loss of HTM financial assets and loans (Note 2.7, Note 3.2 and Note 3.3);
- Provision for doubtful debts (Note 2.8 and Note 3.4);

2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

2.3 Form of records applied

The Company uses the accounting software tailored in general journal to record its transactions.

2.4 Fiscal year

The Company's fiscal year is from 1 January to 31 December.

2.5 Currency

The financial statements are presented in Vietnamese Dong ("VND"), which is also the Company's functional currency.

Transactions arising in foreign currencies are translated at exchange rates prevailing at the transaction dates. Foreign exchange differences arising from these transactions are recognised in profit or loss of the statement of comprehensive income.

Monetary assets and liabilities denominated in foreign currencies at the reporting date, except borrowings and liabilities whose foreign exchange risk exposure has been hedged, are respectively translated at the buying and selling exchange rates at the reporting date of the commercial bank where the Company regularly trades. Foreign currencies deposited in bank at the reporting date are translated at the buying exchange rate of the commercial bank where the Company opens the foreign currency accounts. Foreign exchange differences arising from these translations are recognised as income or expenses in profit or loss of the statement of comprehensive income.

2.6 Cash and cash equivalents

Cash and cash equivalents comprise cash on hand, cash at bank of the Company, security deposit for covered warrants issued and other short-term investments with maturity within three (3) months since purchase, which are highly liquid, readily convertible to cash and subject to an insignificant risk of conversion.

Cash of customers for securities trading activities and cash of issuers are accounted for off statement of financial position.

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NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2023

2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

2.7 Financial assets

(a) Classification and measurement

(i) Financial assets measured at fair value through profit or loss ("FVTPL")

Financial assets at fair value through profit or loss are financial assets held for trading or designated by the Board of Management at initial recognition at fair value through profit or loss.

A financial asset is classified as held for trading if meeting one of the following conditions:

- It is purchased or created for resale/repurchase in the short term; or
- At initial recognition, it constitutes a part of an identified portfolio of financial instruments which are traded for short-term profits; or
- It is a derivative (except those defined as financial guarantees or effective hedges).

At initial recognition, the Board of Management designates a financial asset at fair value through profit or loss if such designation promotes the fairness of its presentation due to one of the following reasons:

- Such designation eliminates or significantly reduces a measurement or recognition inconsistency (also called as "accounting mismatch") that would otherwise arise due to different bases; or
- It gives rise to a group of financial assets whose performance is evaluated on a fair value basis, in accordance with a documented risk management or investment strategy and internally disseminated to the Company's key management (as defined in Vietnamese Accounting Standard on Related party disclosures) such as Board of Directors, Board of Management and major shareholders.

Financial assets at fair value through profit or loss are initially recorded at cost exclusive of transaction costs. Transaction costs related to purchases of FVTPL financial assets are expensed off immediately.

Financial assets at fair value through profit or loss are subsequently measured at market value or fair value (in case market value is not available). Those shares, including derivatives to be settled in shares, that not traded on active market or those whose fair value is not reliably determined are accounted at cost.

All gains or losses arising from change in fair value of FVTPL financial assets are recognised in profit or loss of the statement of comprehensive income.

2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

2.7 Financial assets (continued)

(a) Classification and measurement (continued)

(i) Held-to-maturity financial assets ("HTM")

HTM financial assets are non-derivative financial assets with the following characteristics:

- Payments are fixed or determinable:
- Maturity is fixed; and
- The Company has positive intention and ability to hold those assets to maturity.

The following assets are excluded from HTM financial assets:

- Non-derivatives classified as FVTPL financial assets at initial recognition;
- Non-derivatives classified as available-for-sale ("AFS") financial assets; and
- Non-derivatives qualifying conditions to be classified as loans and receivables.

A financial asset shall not be classified as held-to-maturity if the Company has, during the current financial year or during the two preceding financial years, sold or reclassified more than an insignificant amount of HTM financial assets before maturity (more than insignificant in relation to the total amount of HTM financial assets) other than sales or reclassifications that:

- are so close to maturity or the financial asset's call date (less than three months before maturity) that changes in the market rate of interest would not have a significant effect on the financial asset's fair value;
- occur after the Company has collected substantially all of the financial asset's original principal through scheduled payments or prepayments; or
- are attributable to an isolated event that is beyond the Company's control, is non-recurring and could not have been reasonably anticipated by the Company.

HTM financial assets are initially recorded at cost inclusive of directly attributable purchase costs, subsequently measured at amortised cost using effective interest rate method ("EIR").

Effective interest method is a method used in calculating the amortised cost of an HTM financial asset or a group of HTM financial assets and in the allocation and recognition of the interest revenue or interest expense in profit or loss over the relevant period.

2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

2.7 Financial assets (continued)

(a) Classification and measurement (continued)

(ii) Held-to-maturity financial assets (continued)

The effective interest rate is the rate that exactly discounts estimated future cash payments or receipts through the financial instrument's expected life, or a shorter period where appropriate, to the net present value of a financial asset or a financial liability.

Amortised cost of HTM financial assets is determined at historical cost less principal received plus (or less) accumulated amortisation using effective interest rate method between historical cost and maturity value, less impairment loss (if any).

At the reporting date, HTM investments are provided for impairment loss when there is any objective evidence of impairment or uncollectibility as a result of one or more events that occurred subsequently to initial recognition and affected estimated future cash flows of HTM investments. Objective evidence of impairment may include:

- Significant financial difficulty of the issuer or the obligor;
- A breach of contract, such as default or delinquency in interest or principal payments;
- The lender, for economic or legal reasons relating to the borrower's financial difficulty, granting to the borrower a concession that the lender would not otherwise consider;
- It is becoming probable that the borrower will enter bankruptcy or another financial reorganisation;
- Observable data indicating that there is a measurable decrease in the estimated future cash flows from a group of financial assets since the initial recognition of those assets, although the decrease cannot yet be identified with the individual financial assets in the group, including:
 - (i) Adverse changes in the payment status of borrowers in the group; or
 - (ii) National or local economic conditions that correlate with defaults on the assets in the group;

Provision for impairment of HTM financial assets is determined at the difference of the estimated recoverable amount and the carrying value of HTM financial assets at the reporting date. Provision/reversal of provision for such impairment is debited/credited to expenses in profit or loss of the statement of comprehensive income.

HTM financial assets are classified as current and non-current assets in the statement of financial position based on their remaining maturity as at the reporting date.

2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

2.7 Financial assets (continued)

(a) Classification and measurement (continued)

(iii) Loans

Loans are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market.

In the reporting year, the Company had the following types of loans:

- Margin loans: the amounts lent to customers for their purchases of listed securities in accordance with Decision 87/QD-UBCK issued by the State Securities Commission on 25 January 2017. According to this regulation, the initial margin (ratio of net equity to market value of security to be purchased on margin as at trading date) is set by the Company but shall be not lower than 50%. The margin loans are collateralised by securities eligible for margin lending; and
- Trading advances: the amounts advanced to customers at the trading date and/or the immediately following day. These amounts are repaid within two (2) trading days.

Loans are initially recorded at cost and subsequently measured at amortised cost using the effective interest rate method ("EIR").

Amortised cost of loans is determined at historical cost less principal received plus (or less) accumulated amortisation using effective interest rate between historical cost and maturity value, less impairment loss (if any).

As at reporting date, loans are provided for impairment loss when there is any objective evidence of impairment. Provision for impairment of loans is determined at the difference of market value of collateral and the carrying value of loans at the reporting date. Provision/(reversal of provision) for such impairment is debited/credited to expenses in profit or loss of the statement of comprehensive income.

(iv) Available-for-sale financial assets ("AFS")

Available-for-sale financial assets are non-derivative financial assets that are not classified as FVTPL, HTM, nor loans and receivables.

Available-for-sale financial assets are initially recorded at cost inclusive of directly attributable purchase cost.

2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

2.7 Financial assets (continued)

(a) Classification and measurement (continued)

(iv) Available-for-sale financial assets ("AFS") (continued)

At the reporting date, AFS financial assets are measured at fair value. Shares not traded on active market or those whose fair value is not reliably determined are accounted at cost.

All gains or losses from revaluation of AFS financial assets are accounted for directly in equity (other comprehensive income) through the statement of changes in equity, exclusive of impairment losses. Such recognition is applied until the asset is de-recognised.

At derecognition, accumulated gains or losses in equity are recognised in profit or loss of the statement of comprehensive income as a reclassification. Gains using effective interest method is recognised in profit or loss of the statement of comprehensive income in accordance with the accounting standard on revenue recognition.

At the reporting date, AFS financial assets are provided for impairment loss when there is any objective evidence of impairment.

Objective evidence of impairment for debt instruments may include those identified as for HTM financial instruments.

Objective evidence of impairment for equity instruments may include:

- Significant changes which adversely affect the issuer's operations as a result of their impacts on the technological, market, economic or legal environment, and indicates that the cost of the equity instrument may not be recovered:
- A significant or prolonged decline in the fair value of an investment in an equity instrument below its cost:

Provision for impairment is determined at the difference of the estimated recoverable amount and the carrying value of AFS financial assets at the reporting date.

Impairment loss of AFS financial asset is recorded directly to previously recognised revaluation gain in equity (if any). When there is objective evidence that the AFS financial asset is impaired, accumulated revaluation loss in equity is reclassified to profit or loss of the statement of comprehensive income despite that asset is yet derecognised.

2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

2.7 Financial assets (continued)

(b) Reclassification

(i) Reclassification of non-FVTPL financial assets upon disposal

Non-FVTPL financial assets are reclassified to FVTPL financial assets before disposal. Accumulated revaluation of AFS financial assets in equity will be recorded in the statement of comprehensive income as a reclassification.

(ii) Reclassification due to change in intention/ability to hold the financial assets

Reclassification of financial assets due to change in intention/ability to hold the assets is permitted, provided that:

- Non-derivative FVTPL financial assets that are not required to be classified as FVTPL at initial recognition may be reclassified as loans and receivables in limited circumstances or cash and cash equivalents if meeting certain conditions for reclassification. Gains and losses from revaluation of FVTPL financial assets arising before the reclassification are not reversed.
- If the change in intention/ability to hold a financial asset results in it being inappropriately reclassified as an HTM asset, that asset must be reclassified as AFS and re-measured at fair value. Difference between its carrying value and fair value is recognised in profit or loss of the statement of comprehensive income as a reclassification.

(c) Recognition/de-recognition

Purchases and sales of financial assets are recognised on trade date – the date on which the Company becomes a party to the contractual provisions of the instruments.

Financial assets are de-recognised when the right to receive cash flows from the financial assets has expired or the Company has transferred substantially all risks and rewards of ownership of those financial assets.

When the Company has transferred its rights to receive cash flows from an asset or has entered into a pass-through arrangement but has neither transferred substantially all the risks and rewards of the asset nor transferred control of the asset, the asset is recognised to the extent of the Company's continuing involvement in the asset. In that case, the Company also recognises an associated liability. The transferred asset and the associated liability are measured on a basis that reflects the rights and obligations that the Company has retained.

2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

2.7 Financial assets (continued)

(d) Initial recognition

FVTPL financial assets are initially recognised at purchase cost exclusive of transaction costs. Other financial assets are initially recorded at historical cost including directly attributable purchase cost.

Bonus issues and stock dividends are initially recognised as financial assets at nil cost.

(e) Determination of market value/fair value

The Company applies valuation bases for financial assets in accordance with Circular 91/2020/TT-BTC on 13 November 2020 regarding capital adequacy ratio of securities trading entities ("Circular 91/2020/TT-BTC") in determining the market value/fair value of financial assets, in particular:

(i) Shares listed on stock exchanges, shares of public companies registered for trading on the Unlisted Public Company Market ("UPCoM")

These shares are revalued at the closing price of the latest trading date prior to the valuation date. Shares trading on UPCoM are revalued based on the reference price of the latest trading day prior to reporting date.

(ii) Other shares

Other shares are revalued based on the Company's valuation techniques. Shares without sufficient trading information and whose fair value cannot be reliably measured are stated at cost.

(iii) Bonds listed on stock exchanges

These bonds are revalued based on quoted price (clean price) of outright transactions on stock exchanges at the latest trading date up to the valuation date plus accrued interests.

Bonds that are not traded for more than two (2) weeks prior to the valuation date are revalued at purchase price plus accrued interests.

(iv) Unlisted bonds

Unlisted bonds are revalued at purchase price plus accrued interests.

2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

2.7 Financial assets (continued)

(e) Determination of market value/fair value (continued)

(v) Certificates of open-ended funds/exchange traded fund ("ETF")

Certificates of open-ended funds/ETF are revalued at net asset value per one (1) fund unit on their latest valuation date up to the reporting date of the Company.

(vi) Delisted shares, shares suspended for trading, shares paused for trading from sixth day onwards

These shares are revalued at their book value on the latest reporting date.

(vii) Certificates of deposit

Certificates of deposit are revalued at purchase price plus accrued interest up to the reporting date of the Company.

(f) Recognition of gains/(losses)

Purchase transaction costs

Transaction costs related to purchases of FVTPL financial assets are expensed off in profit or loss of the statement of comprehensive income, while transaction costs related to purchases of other financial assets are included in the cost of these assets.

Selling transaction costs

Selling transaction costs are expensed off in profit or loss of the statement of comprehensive income.

Gain/(loss) on disposal

Gain/(loss) on disposal of financial assets are accounted for as income/(expenses) in profit or loss of the statement of comprehensive income. Costs of disposed financial assets are determined using the weighted average method up to the end of trading dates.

Provision/(reversal of provision) for impairment of financial assets

Provision/(reversal of provision) for impairment of financial assets is debited/(credited) to expenses in profit or loss of the statement of comprehensive income.

2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

2.8 Receivables

Receivables comprise receivables from disposal of financial assets, dividend and interest receivable, service-related receivables, receivables from trading errors and other receivables. Receivables are recorded on an accrual basis and presented at cost less provision for impairment (if any).

Receivables are classified as current and non-current assets in the statement of financial position based on their remaining maturity as at the reporting date.

Provision for doubtful debts is made for each outstanding amount based on number of days past due according to initial payment commitment (without considering any mutually agreed extension) or based on the estimated loss that may arise. Bad debts are written off when identified.

Provision/(reversal of provision) for impairment is debited/credited to expenses in profit or loss of the statement of comprehensive income.

2.9 Futures

Futures are listed derivatives in which the parties commit to:

- Buy or sell a volume of underlying asset at a pre-determined price on a predetermined future date; or
- Settle the difference between the pre-determined transaction price and the price of the underlying asset on the pre-determined future date.

The Company accounts for futures in accordance with guidance of the Official Letter 6190/BTC-CĐKT, in particular:

Proprietary trading activities

Deposit for derivative trading activities is accounted for as 'Other current assets' in the statement of financial position.

Securities deposited for derivative trading activities are not de-recognised but rather monitored under sub-accounts of the same type of financial assets and separately disclosed in the financial statements.

Gain (or loss) on futures position is determined and settled on a daily basis at the difference between the closing settlement price on accounting date and that on the latest trading date. Gain (or loss) on futures position is accounted as realised income (or expense) in the statement of comprehensive income under item 'Gain (or loss) on disposal of FVTPL financial assets.

2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

2.9 Futures (continued)

Proprietary trading activities (continued)

Interest arising on deposit for derivative trading activities is accounted for as a financial income in the statement of comprehensive income under item 'Dividend income and interest income from demand deposits.

Brokerage activities

Deposit in Derivative Clearing Fund is accounted for as 'Other non-current assets' in the statement of financial position.

Revenue from futures brokerage is accounted for in the statement of comprehensive income under item 'Brokerage fee income'.

Cash and securities deposited for derivative trading activities of customers is accounted for off statement of financial position under item 'Customers' deposits for derivative trading' and 'Customers' deposits at VSDC'.

2.10 Accounting treatments for pledged investments

During the year, the Company had pledged certain investments to secure its contractual obligations.

According to the provisions of the respective contracts, during the contract terms, the Company may not use the pledged assets to sell, transfer, enter into sale and repurchase agreements or swap contracts with any other third party.

If the Company fails to fulfil its obligations, the pledgees have the right to use the pledged assets as means to secure the Company's obligations after a stipulated point of time since which the obligations become past due.

Pledged assets are presented in the statement of financial position following accounting policies applied to the type of assets into which they are classified.

2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

2.11 Fixed assets

Tangible and intangible fixed assets

Fixed assets are stated at historical cost less accumulated depreciation or amortisation. Historical cost includes all costs necessary to bring the assets to working condition for their intended use. Subsequent expenditures can be capitalised only if they result in probable future economic benefits from using the assets. Unqualified expenditures are immediately expensed off.

Depreciation and amortisation

Fixed assets are depreciated/amortised using the straight-line method to write off the depreciable amount of the fixed assets over their estimated useful lives. The principal annual rates used are:

| Motor vehicles | 16.67% |
|-------------------|--------------|
| Office equipments | 33.33% |
| Computer software | 33.33% - 50% |

Disposals

Gains or losses on disposals are determined by comparing net disposal proceeds with the carrying amount of the fixed assets and are recognised as income or expense in the statement of comprehensive income.

Construction in progress

Construction in progress represents the cost of assets in the course of completion for operation or administrative purposes, including all necessary costs for qualifying assets. Depreciation of these assets, on the same basis as other fixed assets, commences when they are ready for their intended use.

2.12 Leased assets

Leases where a significant portion of the risks and rewards incidental to the asset ownership is retained by the lessor are classified as operating leases. Operating lease payments are charged to the statement of comprehensive income on a straight-line basis over the lease term.

2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

2.13 Prepaid expenses

Prepaid expenses include short-term and long-term prepayments on the balance sheet. Short-term prepaid expenses represent prepayments for goods and services; or tools that do not meet the recognition criteria for fixed assets for a period not exceeding 12 months or a business cycle from the date of prepayment. Long-term prepaid expenses represent prepayments for goods and services; or tools, which do not meet the recognition criteria for fixed assets for a period exceeding 12 months or more than one business cycle from the date of prepayment. Prepaid expenses are recorded at historical cost and allocated on a straight-line basis over their estimated useful lives.

2.14 Pledged assets, mortgaged assets, security deposits

Short-term/long-term security deposits are recognised when the Company makes its payments in accordance with the contractual terms and are classified as other current/non-current assets.

2.15 Liabilities

(a) Recognition/de-recognition

Liabilities are recognised when the Company has an obligation as a result of receipts of assets, commits or becomes a party to the contractual provisions. Liabilities are derecognised when such obligations are fully discharged. Liabilities are recognised on an accrual basis and on prudence concept.

(b) Classification

Classifications of liabilities are based on the type of transactions on which they arise as follows:

- Borrowings;
- Issued bonds:
- Trading obligations;
- Covered warrant liabilities;
- Trade payables arising from purchases of financial assets, goods or services;
- Advances from customers; and
- Other payables including non-trade payables and those not arising from purchases of financial assets, goods and services.

Liabilities are classified as current and non-current liabilities in the statement of financial position based on their remaining year from the reporting date to their maturity dates.

2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

2.16 Offsetting financial instruments

Financial liabilities are contractual obligations to deliver cash or another financial asset to another entity, or to exchange financial assets or financial liabilities with another entity under conditions that are potentially unfavourable to the Company, or contracts that may be settled in the Company's own equity instruments.

Financial assets and liabilities are offset, and the net amount is presented in the statement of financial position when there is a legally enforceable right to offset the recognised amounts and the Company has an intention to settle on a net basis, or to realise the asset and settle the liability simultaneously.

2.17 Borrowings

Borrowings include borrowings from banks, financial institutions, finance companies and other entities. Borrowings are stated at cost as at reporting date.

Borrowings are classified as current and non-current liabilities in the statement of financial position based on their remaining year from the reporting date to their maturity dates.

2.18 Issued bonds

Issued bonds are initially recognised at their issuance prices. Premiums/(discounts) are determined at issuance and allocated to borrowing costs or capitalised during the bond tenors using straight-line method.

Issued bonds balances are presented on a net basis (par values plus unallocated premiums or minus unallocated discounts at the reporting date).

Issued bonds are classified as current and non-current liabilities in the statement of financial position based on their tenors.

2.19 Covered warrants

Covered warrant is a collateralised security issued by securities companies that gives the holders the right to buy from (call warrant) or sell to (put warrant) the warrant issuer an underlying asset at a pre-determined price, at or by a pre-determined point of time, or receive an amount of cash at the difference between exercise price and price of the underlying asset on exercise date. The securities companies issuing covered warrants are required to deposit cash and financial assets, or obtain bank guarantees to secure their obligations to the warrant holders.

The Company accounts for covered warrants in accordance with guidance of the Circular 23/2018/TT-BTC, in particular:

Covered warrants issued by the Company

Proceeds from issuance of warrants are accounted as covered warrant liabilities.

2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

2.19 Covered warrants (continued)

Covered warrants issued by the Company (continued)

When the Company buys back covered warrants it issued for market-making purpose, or when the covered warrants are delisted and buybacks are mandatory, positive (or negative) differences between buyback price and carrying value of covered warrants are recognised as loss (or gain) in the statement of comprehensive income.

All costs incurred for buybacks and issuance of covered warrants are expensed off immediately. Indemnifications for customers due to late payments are accounted as other expenses.

As at reporting date, covered warrants are fair valued. Increase (or decrease) in fair value of covered warrants is recognised in loss (or gain) in the statement of comprehensive income.

Gain (or loss) on expiry of covered warrant is recognised as gain (or loss) on disposal of FVTPL financial assets in the statement of comprehensive income.

Authorised quantity of covered warrants, issued quantity of covered warrants and buyback quantity of covered warrants are monitored off the statement of financial position. Such quantities as at reporting date are disclosed in off statement of financial position items.

Securities used as hedges against covered warrants

Securities used as hedges against position of covered warrants are monitored under separate accounts and revalued at reporting date. Revaluation result is accounted similarly to FVTPL and AFS financial assets.

Proprietary trading of covered warrants

When the Company purchases covered warrants issued by other issuers for investing purpose, such covered warrants are accounted for similarly to FVTPL financial assets.

2.20 Income tax paid on behalf of investors

According to the prevailing taxation regulations in Vietnam, the Company is required to withhold foreign contractor tax of 0.1% on trading proceeds of foreign institutional investors and pay on their behalf. For individual investors (both residents and non-residents), the Company is required to withhold personal income tax of 0.1% on their trading proceeds. The Company will declare and make tax payment on behalf of these investors. For local institutional investors, the Company is not responsible for withholding tax as these entities are responsible for their own tax payments and declarations.

2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

2.21 Accrued expenses

Accrued expenses include liabilities for goods and services received in the period but not yet paid due to pending invoice or insufficient records and documents. Accrued expenses are recorded as expenses of the year.

2.22 Provisions

Provisions are recognised when the Company has a present legal or constructive obligation as a result of past events; it is probable that an outflow of resources will be required to settle the obligation and the amount has been reliably estimated. Provisions are not recognised for future operating losses.

Provisions are measured at the expenditures expected to be required to settle the obligations. If the time value of money is material, provisions will be measured at the present value using pre-tax rates that reflect current market assessments of the time value of money and the risks specific to the obligations. The increases in the provision due to passage of time are recognised as financial expenses.

Changes in the provision balances during the year are debited or credited to operating expenses.

2.23 Equity

(a) Owners' capital

Owners' capital is recorded according to the actual amounts contributed and is recorded according to the par value of the shares.

Share premium is the difference between the par value and the issue price of shares and the difference between the repurchase price and re-issuing price of treasury shares.

Treasury shares are shares issued and repurchased by the Company but not yet cancelled at the reporting date. Treasury shares are recorded at cost and deducted from equity. The Company does not account for gains/(losses) from purchase/sale, issuance/cancellation of its equity instruments.

- Treasury shares repurchased before the effective date of Securities Law 2019 (1 January 2021) are shares issued and repurchased by the Company, but these are not cancelled and may be re-issued subsequently in accordance with the Law on Securities.
- Treasury shares repurchased after 1 January 2021 will be cancelled and adjusted to reduce equity. The Company has no transaction to repurchase treasury shares after 1 January 2021 until the report issuance date.

(b) Revaluation reserve

Revaluation reserve reflects the differences arising on revaluation of AFS.

2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

2.23 Equity (continued)

(c) Financial and operational risk reserve and supplementary capital reserve

From 1 February 2022, Circular 114/2021/TT-BTC issued by the Ministry of Finance on 17 December 2021 is effective, accordingly:

- The financial regimes applicable to securities companies stipulated in Circular 146/2014/TT-BTC issued by the Ministry of Finance on 6 October 2014 are revoked in full.
- The balance of Supplementary capital reserve made in accordance with Circular 146/2014/TT-BTC shall be added to the Company's charter capital in line with Securities Law 2019, the related guidelines and the Company's charter.
- The balance of Financial risk and operation reserve made in accordance with Circular 146/2014/TT-BTC shall be added to the Company's charter capital or utilised in line with resolution of Annual General Meeting of shareholders, Securities Law 2019 and related guidelines, the Company's charter, while ensuring financial safety ratio pursuant to securities regulations.

Before 1 February 2022:

- According to Circular 146/2014/TT-BTC, securities companies and fund management companies are required to make annual appropriation to the financial and operational risk reserve and supplementary capital reserve at 5% of the posttax profit for each reserve in each of its profitable years until the accumulated balance of each reserve reaches 10% of the charter capital.
- Financial and operational risk reserve is made to compensate the residual losses and damages arising in operation beyond the indemnification received from the parties causing damages and insurance companies and the utilisation of indemnity funds and the relevant provisions made.
- Supplementary capital reserve serves as a financial resource to increase charter capital.

(d) Undistributed earnings

Undistributed earnings represent cumulative undistributed post-tax profits at the reporting date including cumulative realised profits and cumulative unrealised profits.

Unrealised profit/(loss) for the year is the total difference between gain and loss arising from revaluation of financial assets at FVTPL or other financial assets charged into the statement of comprehensive income and deferred income tax arising from such revaluation.

Realised profit during the year is the difference between total revenue, income and total expenses in the statement of comprehensive income, except for gain or loss arising from revaluation of financial assets recognised in unrealised profit/(loss).

2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

2.24 Dividend

The Company's dividend declaration is recognised as a liability in the financial statements when the dividend is approved in the General Meeting of Shareholders or when the Board of Directors declares dividends in accordance with the Company's Charter and prevailing regulations.

Earnings distributable to shareholders comprise post-tax realised profits. Prior to 1 February 2022 (effective date of Circular 114/2021/TT-BTC), earnings distributable to shareholders comprise post-tax realised profits after deducting the amounts appropriated to financial and operational risk reserve and supplementary capital reserve.

2.25 Assets of customers and liabilities to customers

Assets of customers and liabilities to customers are presented as off statement of financial position including:

- Customers' deposits for securities trading, cash of securities issuers and related liabilities; and
- Financial assets of customers.

2.26 Revenue and income recognition

(a) Revenue from provision of services to investors

Revenue from provision of services to investors comprises securities brokerage fees, securities underwriting fees, investment consultancy fees, financial consultancy fees, securities custody service and entrustment service fees.

Revenue from the provision of services is recognised in the statement of comprehensive income when the services are rendered, by reference to completion of the specific transaction assessed on the basis of the actual service provided as a proportion of the total services to be provided. Revenue from the provision of services is only recognised when all four following conditions are satisfied:

- The amount of revenue can be measured reliably;
- It is probable that the economic benefits associated with the transaction will flow to the Company;
- The percentage of completion of the transaction at the reporting date can be measured reliably; and
- The costs incurred for the transaction and the costs to complete the transaction can be measured reliably.

When the outcome of a service delivery transaction cannot be ascertained, revenue is recognised in proportion to the recognised and recoverable cost.

2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

2.26 Revenue and income recognition (continued)

(a) Revenue from provision of services to investors (continued)

Revenue deductions include price discounts. Revenue deductions incurred in the same period of the related revenue are recorded as a deduction from the revenue of that period.

Revenue deductions incurred after the reporting date but before the issuance of the financial statements are recorded as a deduction from the revenue of the reporting period.

(b) Income from proprietary trading of financial assets

Income from proprietary trading of financial assets comprises gain/(loss) from sales or disposal of financial assets and dividend income.

Gain/(loss) from sales or disposal of financial assets is measured as difference between selling price before selling costs and costs of securities disposed. Costs of securities disposed are determined using the weighted average method up to the end of trading dates.

Dividend income is recognised in the statement of comprehensive income when the Company's right to receive dividend is established, except for scrip dividends whose quantity is added to the Company's securities portfolio and is not recognised as income.

(c) Income from working capital management

Income from working capital management comprises interest income from deposits at bank, income from HTM investments, income from margin loans and trading advances. This income is recognised on an accrual basis unless collectability is in doubt.

(d) Other income

Other income includes non-recurring income generated from activities other than those generating the revenue and income described above.

2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

2.27 Expenses

(a) Recognition

Expenses are recognised on an accrual basis, matching with revenue and on prudence concept.

(b) Classification

Expenses are classified by function as follows:

- Operating expenses;
- Financial expenses:
- General and administrative expenses; and
- Other expenses.

2.28 Financial income

Financial income reflects income from investment activities arising during the year mainly including interest income from bank deposits and foreign exchange gains.

2.29 Financial expenses

Financial expenses are expenses incurred in the year for financial activities mainly including interest expenses and foreign exchange losses.

The company hedges against foreign exchange risk for borrowings denominated in foreign currencies by entering into forward contracts and cross currency swap contracts with local commercial banks. The cost of hedging arising with these contracts are allocated on a straight-line basis over their contract term and recognised as financial expense in the statement of comprehensive income.

Expenses directly attributable to obtaining syndicated loan facilities (except interest expenses) that are payable to the syndicated lenders at the time of loan origination are recognised as a prepayment and allocated into financial expenses over the loan tenor.

2.30 General and administrative expenses

General and administrative expenses represent expenses for administrative purposes which mainly include salary expenses, outside services, stationery expenses, depreciation expenses, transportation expenses, rental and other administrative expenses.

2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

2.31 Current and deferred income tax

Income taxes include all income taxes which are based on taxable profits. Income tax expense comprises current tax expense and deferred tax expense.

Current income tax is the amount of income taxes payable or recoverable in respect of the current period taxable profit at the current tax rates. Current and deferred income tax should be recognised as an income or an expense and included in profit or loss for the year, except to the extent that the tax arises from a transaction or event which is recognised, in the same or a different period, directly in equity.

Deferred income tax is provided in full, using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements. Deferred income tax is not accounted for if it arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of occurrence affects neither the accounting nor the taxable profit or loss. Deferred income tax is determined at the tax rates that are expected to apply to the financial year when the asset is realised or the liability is settled, based on tax rates that have been enacted or substantively enacted by the reporting date.

Deferred income tax assets are recognised to the extent that it is probable that future taxable profit will be available against which the temporary differences can be utilised.

2.32 Related parties

Enterprises and individuals that directly, or indirectly through one or more intermediaries, control, or are controlled by, or are under common control with, the Company, including holding companies, subsidiaries and fellow subsidiaries are related parties of the Company. Associates and individuals owning, directly or indirectly, an interest in the voting power of the Company that gives them significant influence over the enterprise, key management personnel, including the Board of Directors and the Board of Management of the Company and close members of the family of these individuals and companies associated with these individuals also constitute related parties.

In considering its relationship with each party, the Company considers the substance of the relationship, and not merely the legal form.

2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

2.33 Segment reporting

A segment is a separable component of the Company engaged in providing services and investing (business segment) or providing services and investing within a particular economic environment (geographical segment). Each segment is subject to risks and returns that are different from those of other segments. A reportable segment is the Company's business segment.

Segment reporting is prepared and presented in accordance with accounting policies applied to the preparation and presentation of the Company financial statements in order to enable users of financial statements to understand and evaluate the Company's operations in a comprehensive way.

2.34 Nil items

Items required by Circular 334/2016/TT-BTC, Official Letter 6190/BTC-CĐKT and Circular 23/2018/TT-BTC that are not presented in these financial statements indicate nil items.

3 NOTES TO THE STATEMENT OF FINANCIAL POSITION

3.1 Cash and cash equivalents

| | As | at |
|-------------------------------------------------------------|-----------------|-------------------|
| | 31.12.2023 | 31.12.2022 |
| | VND | VND |
| Cash | | |
| Cash on hand | 476,310,684 | 209,635,507 |
| Cash at bank | 537,421,508,556 | 2,313,291,979,296 |
| | 537,897,819,240 | 2,313,501,614,803 |
| Cash equivalents Term deposits with an original maturity of | | |
| three (3) months or less (*) | 250,000,000,000 | 1,110,000,000,000 |
| | 787,897,819,240 | 3,423,501,614,803 |

(*) Cash equivalents comprised term deposits with original maturity of three (3) months or less bearing interest rates ranging from 4% to 4.75% (2022: from 5% to 6%) per annum. Details of term deposits pledged for short-term bank borrowings at the reporting date (Note 3.9) are as follows:

| Counterparty | Issue date | Maturity date | Par value | Interest rate p.a. |
|---------------|------------|---------------|-----------------|--------------------|
| Domestic bank | 25.12.2023 | 25.1.2024 | 100,000,000,000 | 4% |

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2023

NOTES TO THE STATEMENT OF FINANCIAL POSITION (continued)

3.2 Financial assets

Financial assets measured at fair value through profit or loss ("FVTPL") (a)

| As at 31 December 2023 | | Comparison to market price or fair value Gain | orice or fair value Loss | Market value/ fair value |
|-------------------------------------------------------------|-----------------------------------|--------------------------------------------------------------|------------------------------------|------------------------------------|
| | VND | VND | NN | VND |
| Listed shares and shares traded on UPCoM | 125,069,081,721 | 801,838,837 | (3,733,288,558) | 122,137,632,000 |
| Total | 125,069,081,721 | 801,838,837 | (3,733,288,558) | 122,137,632,000 |
| As at 31 December 2022 | Cost | Comparison to market price or fair value Gain Los: VND | orice or fair value Loss VND | Market value/ fair value VND |
| Listed shares and shares traded on UPCoM Unlisted bonds (*) | 68,273,489,947 598,592,462,616 | 498,111,105 | (2,106,167,352) | 66,665,433,700 598,592,462,616 |
| Total | 666,865,952,563 | 498,111,105 | (2,106,167,352) | 665,257,896,316 |

(*) The fair values of these financial instruments are determined as purchase price plus accrued interests.

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NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2023

3 NOTES TO THE STATEMENT OF FINANCIAL POSITION (continued)

3.2 Financial assets (continued)

Financial assets measured at fair value through profit or loss ("FVTPL") (continued) (a

| | As at 31 December 2023 | ember 2023 | As at 31 Dec | As at 31 December 2022 |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------|-----------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------|
| | Cost | Market value/ fair value VND | Cost | Market value/ fair value VND |
| Listed shares and shares traded on UPCoM Vietnam Joint Stock Commercial Bank for Industry and Trade (CTG) Hoa Phat Group Joint Stock Company (HPG) Others | 125,069,081,721 56,704,805,186 - 68,364,276,535 | 122,137,632,000 54,568,560,000 - 67,569,072,000 | 68,273,489,947 1,360,872,462 4,023,040,501 62,889,576,984 | 66,665,433,700 1,362,500,000 3,963,600,000 61,339,333,700 |
| Unlisted bonds Phat Dat Real Estate Development Corp (PDRH2123010) Phat Dat Real Estate Development Corp (PDRH2123008) PC1 Group Joint Stock Company (PC1H2227001) Masan Group Corporation (MSNH2227004) Others | | | 598,592,462,616 151,283,043,984 74,559,176,056 234,488,113,962 125,105,128,614 13,157,000,000 | 598,592,462,616 151,283,043,984 74,559,176,056 234,488,113,962 125,105,128,614 13,157,000,000 |
| Total | 125,069,081,721 | 122,137,632,000 | 666,865,952,563 | 665,257,896,316 |

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2023

- 3 NOTES TO THE STATEMENT OF FINANCIAL POSITION (continued)
- 3.2 Financial assets (continued)
- (b) Held-to-maturity financial assets ("HTM")

| | As at 31.12.2023 | 2.2023 | As at 31.12.2022 | 2.2022 |
|----------------------------------------------|-----------------------|-------------------|-----------------------|-------------------|
| | Amortised cost VND | Provisions VND | Amortised cost VND | Provisions VND |
| Term deposits | 310,000,000,000 | ī | 867,288,640,000 | , |
| Security deposit for covered warrants issued | 66,500,000,000 | ı | 18,600,000,000 | 1 |
| Transferable certificates of deposit | 4,400,000,000 | ı | . 1 | , |
| Total | 380,900,000,000 | | 885,888,640,000 | |

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2023

- 3 NOTES TO THE STATEMENT OF FINANCIAL POSITION (continued)
- 3.2 Financial assets (continued)
- (b) Held-to-maturity financial assets ("HTM") (continued)

Details of held-to-maturity financial assets at the reporting date are as follows:

| Issuers/counterparties | Issue date | Maturity date | Par value VND | Interest rate p.a. |
|------------------------------------------------------------------------------------|------------|---------------|-------------------------------------------|--------------------|
| Transferable certificate of deposits, unsecured Domestic finance company | 17.08.2023 | 19.02.2024 | 4,400,000,000 4,400,000,000 | 11% |
| Term deposits Foreign bank (*) | 15.11.2023 | 25.11.2024 | 310,000,000,000 310,000,000,000 | %9 |
| Security deposit for covered warrants issued (**) Domestic commercial bank | | | 66,500,000,000 66,500,000,000 | 3.7% - 5% |

- (*) These deposits were being pledged for short-term borrowings as at 31 December 2023 as presented in Note 3.10.
- months. This deposit is blocked during the effective period of the covered warrants at least 50% of the value of the issued covered (**) This represents security deposit at custodian banks in relation to covered warrants issued by the Company with maturity over 3 warrants, excluding those delisted covered warrants in accordance with Circular 107/2016/TT-BTC issued by Ministry of Finance on

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2023

- 3 NOTES TO THE STATEMENT OF FINANCIAL POSITION (continued)
- 3.2 Financial assets (continued)
- (c) Available-for-sale financial assets ("AFS")

| As at 31 December 2023 | , | Comparison to market price or fair value | market price | Market value/ |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------|-----------------------------------------------------|----------------------------------------|---------------------------------------------------------------------------------------------|
| | Cost | Gain | Loss | fair value VND |
| Listed shares and shares traded on UPCoM Underlying assets designated as hedges for covered warrants Unlisted and unregistered shares Carried at cost (*) Carried at fair value (**) | 3,920,371,868,215 8,376,960,476 665,410,575,713 257,170,575,713 408,240,000,000 | 1,894,005,062,783 130,263,143 187,600,000,000 | (71,764,223,096) (301,354,819) - | 5,742,612,707,902 8,205,868,800 853,010,575,713 257,170,575,713 595,840,000,000 |
| Total | 4,594,159,404,404 | 2,081,735,325,926 | (72,065,577,915) | 6,603,829,152,415 |
| As at 31 December 2022 | , | Comparison to market price or fair value | market price | Market value/ |
| | Cost | Gain | Loss | fair value VND |
| Listed shares and shares traded on UPCoM Underlying assets designated as hedges for covered warrants Unlisted and unregistered shares Carried at cost (*) Carried at fair value (**) | 1,736,090,790,598 5,550,850,919 704,704,425,713 296,464,425,713 408,240,000,000 | 1,271,393,607,326 104,690,744 187,600,000,000 | (171,152,014,987) (283,334,863) | 2,836,332,382,937 5,372,206,800 892,304,425,713 296,464,425,713 595,840,000,000 |
| Total | 2,446,346,067,230 | 1,459,098,298,070 | (171,435,349,850) | 3,734,009,015,450 |

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2023

- 3 NOTES TO THE STATEMENT OF FINANCIAL POSITION (continued)
- 3.2 Financial assets (continued)
- (c) Available-for-sale financial assets ("AFS") (continued)

| | As at 31.12.2023 | 12.2023 | As at 3 | As at 31.12.2022 |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------|
| | Cost | Market value/ fair value VND | Cost | Market value/ fair value VND |
| Listed shares and shares traded on UPCoM International Dairy Products Joint Stock Company (IDP) Khang Dien House Trading and Investment Joint Stock Company (KDH) Military Commercial Joint Stock Bank (MBB) Masan Group Corporation (MSN) Phu Nhuan Jewelry Joint Stock Company (PNJ) FPT Corporation (FPT) Sai Gon Thuong Tin Commercial Joint Stock Bank (STB) Others | 3,920,371,868,215 440,985,822,375 944,389,587,724 238,561,756,602 282,606,909,165 222,485,963,573 172,031,976,677 112,073,429,707 1,507,236,422,392 | 5,742,612,707,902 2,166,246,145,000 1,019,022,849,800 246,635,899,250 236,322,065,000 234,066,200,000 174,563,151,400 109,167,110,000 | 1,736,090,790,598 440,985,822,375 510,303,079,578 - 161,855,588,508 1,726,779,805 1,726,779,805 | 2,836,332,382,937 1,617,938,299,327 357,034,042,700 176,103,312,000 1,905,880,000 1,574,758,200 |
| Underlying assets designated as hedges for covered warrants FPT Corporation (FPT) Masan Group Corporation (MSN) Others | 8,376,960,476 3,257,526,323 569,268,807 4,550,165,346 | 8,205,868,800 3,305,455,600 476,035,000 4,424,378,200 | 5,550,850,919 288,555,547 138,128,877 5,124,166,495 | 5,372,206,800 263,151,800 150,288,000 4,958,767,000 |
| Unlisted and unregistered shares National Payment Corporation of Vietnam (NAPAS) (**) VPBank SMBC Finance Company Limited (*) Others (*) | 665,410,575,713 408,240,000,000 161,294,370,000 95,876,205,713 | 853,010,575,713 595,840,000,000 161,294,370,000 95,876,205,713 | 704,704,425,713 408,240,000,000 161,294,370,000 135,170,055,713 | 892,304,425,713 595,840,000,000 161,294,370,000 135,170,055,713 |
| Total | 4,594,159,404,404 | 6,603,829,152,415 | 2,446,346,067,230 | 3,734,009,015,450 |

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2023

- 3 NOTES TO THE STATEMENT OF FINANCIAL POSITION (continued)
- 3.2 Financial assets (continued)
- (c) Available-for-sale financial assets ("AFS") (continued)
- These shares do not have listed prices on the market and their fair value cannot be reliably measured. Hence, their fair value is stated at cost *
- (PB) ratio model. The fair value of equity investment is determined at each reporting period. As at 31 December 2023, this fair value is not significantly different from the reporting fair value of this investment. The fair value is determined as the simple average of two values derived from price-to-earning (PE) ratio model and price-to-book The fair value of equity investment in NAPAS is estimated based on management's valuation models following multiples approach. (**)

The value of AFS shares being pledged for short-term borrowings as at 31 December 2023 is presented in Note 3.9.

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NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2023

- 3 NOTES TO THE STATEMENT OF FINANCIAL POSITION (continued)
- 3.3 Loans and provisions
- (a) Loans

| | As at 31.12.2023 | 2.2023 | As at 31.12.2022 | 2.2022 |
|--------------------------------------|--------------------------------------|-----------------|------------------------------------------------------|-----------------|
| | Amortised cost | Provisions | Amortised cost | Provisions |
| | VND | VND | VND | VND |
| Margin loans (*) Trading advances | 7,612,101,283,117 380,367,066,852 | (2,169,825,587) | 4,968,026,671,773 (2,169,825,587) 311,252,564,912 | (2,169,825,587) |
| Total | 7,992,468,349,969 | (2,169,825,587) | 5,279,279,236,685 | (2,169,825,587) |

- Securities purchased on margin are held by the Company as collaterals for margin loans. The market value of collateral assets as at 31 December 2022; VND27,202,388,205,950). *
- (b) Provisions for impairment loss of financial assets and collaterals

The movement in provisions for impairment loss of financial assets and collaterals during the year is as follows:

| Reversed Closing balance VND VND | 2,169,825,587 |
|-------------------------------------|---------------|
| Provided VND | |
| Opening balance | 2,169,825,587 |
| | Margin Ioans |

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2023

3 NOTES TO THE STATEMENT OF FINANCIAL POSITION (continued)

3.4 Receivables

| | As at 31.12.2023 Carrying value Doubtfu | 12.2023 Doubtful amount VND | As at 31.12.2022 Carrying value Doubt VND | 2.2022 Doubtful amount VND |
|---------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------|-----------------------------------|-------------------------------------------------|----------------------------------|
| Receivables from disposals of financial assets Receivables from disposals of listed equities Receivables from disposals of covered warrants | 745,348,455,200 | 1 1 | 31,888,215,000 1,227,000 | 1 1 |
| | 745,348,455,200 | 1 | 31,889,442,000 | 1 |
| Dividend and interest receivables Dividend and interest receivables not yet due | 103,219,084,809 | | 59,484,897,025 | |
| Service-related receivables Service fee receivables | 31,212,896,867 | 13,220,450,000 | 28,333,567,121 | 1,928,450,000 |
| | 879,780,436,876 | 13,220,450,000 | 119,707,906,146 | 1,928,450,000 |

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2023

3 NOTES TO THE STATEMENT OF FINANCIAL POSITION (continued)

3.4 Receivables (continued)

Movement in provisions for doubtful debts during the year is as follows:

| | Reversed Closing balance VND | | - 11,292,000,000 | - 582,450,000 | - 462,000,000 | - 884,000,000 | - 13,220,450,000 |
|-----------------|------------------------------|-----------------------------|--------------------------------------|-----------------|---------------------------------|---------------|------------------|
| Provision | Provided R VND | | 11,292,000,000 | 1 | 1 | ı | 11,292,000,000 |
| | Opening balance VND | | | 582,450,000 | 462,000,000 | 884,000,000 | 1,928,450,000 |
| amount | Opening balance VND | | ı | 582,450,000 | 462,000,000 | 884,000,000 | 1,928,450,000 |
| Doubtful amount | Closing balance VND | | 22,584,000,000 | 582,450,000 | 462,000,000 | 884,000,000 | 24,512,450,000 |
| | • | Service-related receivables | Individual customer Besra Vietnam | Limited Company | QVD Aqua JSC Other corporate | customers | |

3.5 Prepayment to suppliers

| | 31.12.2022 | ONV | 1 | 2,306,029,740 | 2,306,029,740 | |
|-------|------------|-----|--------------------------------|---------------|-----------------|--|
| As at | 31.12.2023 | QNA | 225,192,100,000 | 2,739,342,538 | 227,931,442,538 | |
| | | | Deposits for purchase of bonds | Others | | |

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- 3 NOTES TO THE STATEMENT OF FINANCIAL POSITION (continued)
- 3.6 Fixed assets
- (a) Tangible fixed assets

| | Vehicles VND | Office equipment VND | Total VND |
|--------------------------------------------------------------------------------|-----------------|---------------------------------------------------|----------------|
| Historical cost As at 1.1.2023 New purchases | 12,657,406,382 | 68,190,777,372 1,889,611,636 | |
| As at 31.12.2023 | 12,657,406,382 | 70,080,389,008 | 82,737,795,390 |
| Accumulated depreciation As at 1.1.2023 Charge for the period As at 31.12.2023 | 1,753,580,820 | 54,526,732,500 6,866,502,131 61,393,234,631 | 8,620,082,951 |
| Net book value As at 1.1.2023 | | 13,664,044,872 | |
| As at 31.12.2023 | 7,038,654,433 | 8,687,154,377 | 15,725,808,810 |

As at 31 December 2023, the Company had no outstanding commitments to purchase or sell tangible fixed assets.

Historical cost of fully depreciated tangible fixed assets but still in use as at 31 December 2023 was VND53,721 million (as at 31 December 2022: VND48,603 million).

- 3 NOTES TO THE STATEMENT OF FINANCIAL POSITION (continued)
- 3.6 Fixed assets (continued)
- (b) Intangible fixed assets

| | Computer software VND |
|--------------------------------------------------------------------------------------------------|--------------------------------------------------|
| Historical cost As at 1.1.2023 New purchase Transfer from construction in progress (Note 3.6(c)) | 50,615,835,542 3,101,918,500 4,617,120,000 |
| As at 31.12.2023 Accumulated amortisation As at 1.1.2023 Charge for the year | 49,575,557,079 1,059,516,320 |
| As at 31.12.2023 | 50,635,073,399 |
| Net book value As at 1.1.2023 | 1,040,278,463 |
| As at 31.12.2023 | 7,699,800,643 |

As at 31 December 2023, the Company's commitments to purchase intangible fixed assets are disclosed in Note 12.

Historical cost of fully amortised intangible fixed assets but still in use as at 31 December 2023 was VND49,981 million (as at 31 December 2022: VND VND42,484 million).

3 NOTES TO THE STATEMENT OF FINANCIAL POSITION (continued)

3.6 Fixed assets (continued)

(c) Construction in progress

Movements in construction in progress during the year are as follows:

| | For the year | ended |
|---------------------------------------------------|-----------------|------------------|
| | 31.12.2023 | 31.12.2022 |
| | VND | VND |
| Opening balance | 7,359,767,000 | 5,809,600,000 |
| Increase | 4,755,474,089 | 12,419,675,060 |
| Transfer to tangible fixed assets | - | (280,000,000) |
| Transfer to intangible fixed assets (Note 3.6(b)) | (4,617,120,000) | (585,404,000) |
| Transfer to prepaid expenses | (1,848,521,089) | (10,004,104,060) |
| Closing balance | 5,649,600,000 | 7,359,767,000 |
| | | |

3.7 Prepaid expenses

(a) Short-term prepaid expenses

| As at | |
|------------------------------------------------|---------------------------------------------------------------------|
| 31.12.2023 VND | 31.12.2022 VND |
| 39,680,599,856 5,418,348,407 169,896,875 | 3,305,769,131 1,082,155,369 |
| 45,268,845,138 | 4,387,924,500 |
| | 31.12.2023 VND 39,680,599,856 5,418,348,407 169,896,875 |

(b) Long-term prepaid expenses

| | As at | t . |
|--------------------------------------|-------------------|------------------------------|
| | 31.12.2023 VND | 31.12.2022 VND |
| Leasehold improvements Office rental | 7,943,878,800 | 10,784,479,307 2,506,052,293 |
| | 7,943,878,800 | 13,290,531,600 |

3 NOTES TO THE STATEMENT OF FINANCIAL POSITION (continued)

3.8 Other assets

(a) Other current assets

| | As | at |
|------------------------------------------------|-------------------|-------------------|
| | 31.12.2023 VND | 31.12.2022 VND |
| Deposits for derivative trading activities (*) | 147,257,185,100 | 46,136,989,800 |

(*) This is the Company's deposits for its proprietary derivative trading activities in compliance with Decision No. 96/QĐ-VSD dated 23 March 2017 of the Vietnam Securities Depository and Clearing Corporation.

(b) Deposits in the Settlement support fund

According to Decision No. 45/QĐ-VSD dated 22 May 2014 issued by the Vietnam Securities Depository and Clearing Corporation, the Company is required to deposit an initial amount of VND120 million at the Vietnam Securities Depository and Clearing Corporation and an additional annual contribution equivalent to 0.01% of the total value of brokered securities in the previous year up to the maximum limit of VND2.5 billion in any one year. The maximum amount of contribution is VND20 billion.

| | For the yea | r ended |
|-----------------------------------------|-------------------|-------------------|
| | 31.12.2023 VND | 31.12.2022 VND |
| Opening balance Additional contribution | 23,914,928,922 | 22,591,443,032 |
| Interest accrued | 1,026,548,330 | 1,323,485,890 |
| Closing balance | 24,941,477,252 | 23,914,928,922 |

As at 31 December 2023 and 31 December 2022, the Company fully contributed the maximum amount.

(c) Other non-current assets

This represents Derivative trading Settlement Fund. According to the Policy on Management and Use of Derivative trading clearing fund issued in conjunction with Decision No. 97/QĐ-VSD dated 23 March 2017 by the Vietnam Securities Depository and Clearing Corporation, the minimum amount of initial contribution applicable to direct clearing members is VND10 billion.

3 NOTES TO THE STATEMENT OF FINANCIAL POSITION (continued)

3.9 Pledged assets

| | As at | |
|--------------------------------------------------------------------------------|-------------------|-------------------|
| | 31.12.2023 VND | 31.12.2022 VND |
| Cash equivalents Term deposits with an original maturity of | 400 000 000 000 | |
| three (3) months or less (Note 3.1) Held-to-maturity financial assets ("HTM") | 100,000,000,000 | - |
| Short-term deposits (Note 3.2(b)) Listed shares and shares traded on | 376,500,000,000 | 727,288,640,000 |
| UPCoM | | |
| AFS financial assets (Note 3.2(c)) | 3,734,210,000,000 | 1,554,650,000,000 |
| | 4,210,710,000,000 | 2,281,938,640,000 |

These assets are pledged as collaterals for the Company's short-term borrowings (Note 3.10).

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2023

3 NOTES TO THE STATEMENT OF FINANCIAL POSITION (continued)

3.10 Short-term borrowings and issued bonds

Details of movements in short-term borrowings and issued bonds during the year are as follows:

| | Opening balance VND | Disbursement VND | Repayment VND | Closing balance |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Short-term borrowings Foreign bank (ii) Foreign bank (iii) Foreign bank (iii) Domestic bank (vi) Domestic bank (vii) Domestic bank (viii) Domestic bank (viii) Domestic bank (viii) Domestic bank (viii) Domestic bank (xiii) Domestic pank (xiii) Foreign bank (xiv) Domestic joint stock company (xviii) Foreign bank For | 100,000,000,000 500,000,000,000 300,000,000,000 100,000,000,000 2,569,707,142,857 2,300,000,000,000 456,500,000,000 | 1,817,830,000,000 1,666,000,000,000 2,750,000,000,000 2,725,000,000,000 3,100,000,000,000 330,000,000,000 7330,000,000,000 7330,000,000,000 640,000,000,000 640,000,000,000 850,000,000,000 860,000,000,000 8730,000,000,000 8730,000,000,000 8730,000,000,000 8730,000,000,000 8730,000,000,000 8730,000,000,000 8730,000,000,000 8730,000,000,000 8730,000,000,000 87300,000,000,000 8730,000,000,000 | (1,900,000,000,000) (2,375,000,000,000) (1,926,000,000,000) (2,600,000,000,000) (332,465,000,000) (465,000,000,000) (580,000,000,000) (582,120,000,000) (582,120,000,000) (582,120,000,000) (582,120,000,000) (5830,000,000,000) (456,500,000,000) (300,000,000,000) (456,500,000,000) (300,000,000,000) (300,000,000,000) | 1,817,830,000,000,000 1,064,250,000,000 1,064,250,000,000 850,000,000,000 500,000,000,000 300,000,000,000 165,000,000,000 165,000,000,000 165,000,000,000 165,000,000,000 166,000,000,000 36,000,000,000 36,000,000,000 36,000,000,000 |
| Total short-term borrowings | 6,326,207,142,857 | 20,322,010,000,000 | (17,668,942,142,857) | 8,979,275,000,000 |
| Issued bonds (xviii) | 547,100,000,000 | • | (427,100,000,000) | 120,000,000,000 |
| Total | 6,873,307,142,857 | 20,322,010,000,000 | (18,096,042,142,857) | 9,099,275,000,000 |

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3 NOTES TO THE STATEMENT OF FINANCIAL POSITION (continued)

3.10 Short-term borrowings and issued bonds (continued)

- (i) This is a syndicated loan from a foreign bank under a credit limit of USD75 million open up to 20 November 2024. The Company hedged the foreign exchange rate risk on 100% of the outstanding balances by entering into currency swaps with local commercial banks. The swap term approximates the loan term. This loan is partially secured by term deposits at lending bank (Note 3.9).
- (ii) This is a syndicated loan from a foreign bank under a credit limit of USD100 million open up to 8 August 2024. The Company hedged the foreign exchange rate risk on 100% of the outstanding balances by entering into currency swaps with local commercial banks. The swap term approximates the loan term. This loan is secured by term deposits at lending bank.
- (iii) This is a syndicated loan from a foreign bank under a credit limit of USD45 million open up to 11 July 2024. The Company hedged the foreign exchange rate risk on 100% of the outstanding balances by entering into currency swaps with a local commercial bank. This loan is secured by a guarantee from a local commercial bank.
- (iv) These are drawdowns from a domestic bank under a credit limit of VND1,100 billion open up to 14 November 2023, including an unsecured credit limit of VND900 billion and a secured credit limit of VND200 billion. These loans are secured by the Company's AFS financial assets (Note 3.9).
- (v) These are drawdowns from a domestic bank under a credit limit of VND1,500 billion open up to 10 April 2024, including an unsecured credit limit of VND750 billion and a secured credit limit of VND750 billion.
- (vi) These are drawdowns from a domestic bank with a credit limit of VND1,000 billion and USD 103 million open up to 25 May 2024. These loans are secured by a term deposit at lending bank and the Company's AFS financial assets (Note 3.9)
- (vii) These are drawdowns from a domestic bank under a credit limit of VND700 billion open up to 5 July 2024, including an unsecured credit limit of VND500 billion and a secured credit limit of VND200 billion. The balance as at 31 December 2023 was within the unsecured limit and required no collateral.
- (viii) These are drawdowns from a domestic bank with a credit limit of VND300 billion open up to 4 August 2024. These loans are secured by the Company's AFS financial assets (Note 3.9).
- (ix) These are drawdowns from a domestic joint stock company under an unsecured credit limit of VND300 billion open up to 17 April 2024.
- (x) These are drawdowns from a domestic bank under an unsecured credit limit of VND200 billion open up to 17 October 2024.

3 NOTES TO THE STATEMENT OF FINANCIAL POSITION (continued)

3.10 Short-term borrowings and issued bonds (continued)

- (xi) These are drawdowns from a branch of foreign bank under a secured credit limit of USD7 billion open up to 22 August 2022 and automatically renewed annually since granting date.
- (xii) These are drawdowns from a branch of foreign bank under a secured credit limit of USD7 million open up to 30 June 2024 and automatically renewed annually since granting date.
- (xiii) These are drawdowns from a domestic finance company under an unsecured credit limit of VND150 billion open up to 31 March 2024.
- (xiv) This is a drawdown from a foreign bank under an unsecured credit limit of USD6 million granted on 11 March 2019 and automatically renewed annually since granting date.
- (xv) These are drawdowns from a domestic bank under a secured credit limit of VND100 billion open up to 31 March 2024.
- (xvi) These are drawdowns from a domestic joint stock company under an unsecured credit limit of VND64 billion open up to 17 April 2024.
- (xvii) These are drawdowns from a domestic joint stock company under an unsecured credit limit of VND36 billion open up to 17 April 2024.
- (xviii) These are registered non-convertible bonds issued privately to individuals and institutions according to the Board of Directors' resolutions. The bonds have a par value of VND100,000,000 and tenor of 1 2 years from the issue date. There were classified as short-term issued bonds because the bondholders reserve the right to put the bonds before maturity at any time after 12 months since the issue date. Interest rates are applied depending on the holding period of the bondholders

As at 31 December 2023, there were no bonds issued to a related party (as at 31 December 2022: none).

All proceeds of borrowings and issued bonds are used to supplement working capital. The borrowings and issued bonds bear interest from 3.0% to 13.5% per annum depending on the time of drawdown/issuance (as at 31 December 2022: from 2.1% to 8.5% per annum).

As at 31 December 2023 and as at 31 December 2023, there were neither borrowings nor issued bonds past due but not yet settled.

As at 31 December 2023 and as at 31 December 2023, there was no doubt on the Company's ability to repay these balances.

NOTES TO THE STATEMENT OF FINANCIAL POSITION (continued)

3.11 Trading obligations

| _ | As at | |
|------------------------------------------------------------------------------|----------------|----------------|
| | 31.12.2023 | 31.12.2022 |
| | VND | VND |
| Covered warrant payables (Note 5.2(b)) | 1,230,557,000 | 515,216,000 |
| Payable to Ho Chi Minh City Stock Exchange | 9,611,578,179 | 8,988,251,833 |
| Payable to Hanoi Stock Exchange Payable to Vietnam Securities Depository and | 762,514,615 | 935,635,208 |
| Clearing Corporation | 1,604,231,905 | 1,961,064,505 |
| | 13,208,881,699 | 12,400,167,546 |
| | 13,208,881,699 | 12,400,167,546 |

As at 31 December 2023 and as at 31 December 2022, there were no trading obligations past due but not yet settled.

As at 31 December 2023 and as at 31 December 2022, there was no doubt on the Company's ability to repay these balances.

3.12 Trade payables

| As at | |
|-------------------|--------------------------------------------------------------------|
| 31.12.2023 VND | 31.12.2022 VND |
| | |
| 157,893,955,000 | 16,014,895,000 |
| 6,235,000 | 1,447,000 |
| 1,738,105,047 | 4,224,000 |
| 159,638,295,047 | 16,020,566,000 |
| | 31.12.2023 VND 157,893,955,000 6,235,000 1,738,105,047 |

As at 31 December 2023 and as at 31 December 2022, the Company had no trade payables due to related parties.

As at 31 December 2023 and as at 31 December 2022, there were no payables past due but not yet settled.

As at 31 December 2023 and as at 31 December 2022, there was no doubt on the Company's ability to repay these balances.

3.13 Customers' advances

These balances are mainly advances for service-related activities.

3 NOTES TO THE STATEMENT OF FINANCIAL POSITION (continued)

3.14 Taxes and other payables to the State

| | As at | | |
|-------------------------------------------------------------------------|-------------------|-------------------|--|
| | 31.12.2023 VND | 31.12.2022 VND | |
| Corporate income tax – current Personal income tax withheld and paid on | 7,570,702,516 | 21,280,201,119 | |
| behalf of investors | 20,545,020,370 | 22,744,326,132 | |
| Personal income tax | 2,368,285,570 | 1,711,434,881 | |
| Value added tax | 135,087,615 | 331,368,468 | |
| | 30,619,096,071 | 46,067,330,600 | |

Movements in tax and other payables to the State during the year were as follows:

| | As at 1.1.2023 VND | Incurred VND | Paid VND | As at 31.12.2023 VND |
|----------------------------------------------------------------------------------|--------------------------|-----------------|-------------------|----------------------------|
| Corporate income tax – current Personal income tax withheld and paid on | 21,280,201,119 | 64,320,454,739 | (78,029,953,342) | 7,570,702,516 |
| behalf of investors | 22,744,326,132 | 272,500,865,985 | (274,700,171,747) | 20,545,020,370 |
| Personal income tax | 1,711,434,881 | 66,112,964,168 | (65,456,113,479) | 2,368,285,570 |
| Value added tax | 331,368,468 | 778,004,796 | (974,285,649) | 135,087,615 |
| | 46,067,330,600 | 403,712,289,688 | (419,160,524,217) | 30,619,096,071 |

3.15 Accrued expenses

| | A | As at | | |
|----------------------------------------------------|--------------------------------------------------|---------------------------------------------------|--|--|
| | 31.12.2023 VND | 31.12.2022 VND | | |
| Interests on borrowings Hedging costs Others | 36,082,868,555 7,727,678,024 3,464,119,093 | 65,786,088,283 40,572,722,940 3,888,503,745 | | |
| | 47,274,665,672 | 110,247,314,968 | | |

3 NOTES TO THE STATEMENT OF FINANCIAL POSITION (continued)

3.16 Other payables

| | As at | | |
|------------------------------------------|----------------|-----------------|--|
| | 31.12.2023 | 31.12.2022 | |
| | VND | VND | |
| Operation fund of the Board of Directors | | | |
| (Note 8(b)) | 8,168,624,110 | 8,168,624,110 | |
| Dividends payable to shareholders (i) | 2,768,953,340 | 307,138,973,840 | |
| Other payables | 4,694,875,120 | 1,737,806,602 | |
| | 15,632,452,570 | 317,045,404,552 | |
| | | | |

(i) Details of movements in dividends payable to shareholders are as follows:

| | For the year ended | For the year ended |
|-------------------------------------------------------------------------------------------------------------|--------------------------------------|----------------------------------|
| | 31.12.2023 VND | 31.12.2022 VND |
| Opening balance (*) Cash dividend declared during the year In which | 307,138,973,840 217,749,950,500 | 2,289,043,140 304,849,930,700 |
| 1st interim dividend of 2022 (Note 7.1(iii)) 2nd interim dividend of 2022 (Note 7.1(v)) Dividend paid | 217,749,950,500 (522,119,971,000) | 304,849,930,700 - - |
| Ending balance | 2,768,953,340 | 307,138,973,840 |

^(*) The balance of dividends of previous years that has not been paid at reporting date is attributable to some shareholders who have not collected the dividends from the Company.

Other than (*), there were no payables past due but not yet settled.

As at 31 December 2023 and as at 31 December 2022, there was no doubt on the Company's ability to repay these balances.

3 NOTES TO THE STATEMENT OF FINANCIAL POSITION (continued)

3.17 Deferred income tax

Deferred income tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets against current tax liabilities and when the deferred income taxes relate to the same taxation authority. The offset amounts are as follows:

| | As at | | |
|-------------------------------------------------------------------------------------------------------------------------------|-------------------|-------------------|--|
| | 31.12.2023 VND | 31.12.2022 VND | |
| Deferred income tax assets to be recovered within 12 months (i) Deferred income tax liabilities payable within 12 months (ii) | 2,565,790,666 | 8,870,120,954 | |
| | (420,698,872,607) | (268,688,316,936) | |
| | (418,133,081,941) | (259,818,195,982) | |
| within 12 months (i) Deferred income tax liabilities payable within | (420,698,872,607) | (268,688,316, | |

Movements in deferred income tax, taking into consideration the offsetting of balances within the same tax jurisdiction, were as follows:

| | For the year ended | | |
|-------------------------------------------------------------------------------------------|------------------------------------------------------------|--------------------------------------------------------|--|
| | 31.12.2023 VND | 31.12.2022 VND | |
| Opening balance Credited to profit or loss (Note 5.7) Recognised directly in equity | (259,818,195,982) (13,913,526,001) (144,401,359,958) | (478,919,580,113) 60,220,551,912 158,880,832,219 | |
| Closing balance | (418,133,081,941) | (259,818,195,982) | |

3 NOTES TO THE STATEMENT OF FINANCIAL POSITION (continued)

3.17 Deferred income tax (continued)

(i) Details of deferred income tax assets are as below:

| | As | at |
|------------------------------------------------------------------------------|----------------|----------------|
| _ | 31.12.2023 | 31.12.2022 |
| | VND | VND |
| Deductible temporary differences: Hedging costs from swap contracts (Note | | |
| 3.15) | 7,727,678,024 | 40,572,722,940 |
| Revaluation gains of FVTPL financial assets (Note 5.2(a)) | 2,931,449,721 | 1,608,056,247 |
| Provisions for margin loans (Note 3.3) | 2,169,825,587 | 2,169,825,587 |
| | 12,828,953,332 | 44,350,604,774 |
| At tax rate of 20%: Deferred income tax assets to be | | |
| recovered within 12 months | 2,565,790,666 | 8,870,120,954 |
| | | |

Deferred income tax assets are recognised to the extent that it is probable that future taxable profit will be available against which the temporary differences can be utilised.

(ii) Details of deferred income tax liabilities are as below:

| | As at | | |
|----------------------------------------------------------------|-------------------|-------------------|--|
| | 31.12.2023 | 31.12.2022 | |
| | VND | VND | |
| Taxable temporary differences: | | | |
| Accrued interest receivable Revaluation gains of AFS financial | 90,439,932,443 | 43,145,567,237 | |
| assets (Note 3.19) | 2,009,669,748,011 | 1,287,662,948,220 | |
| Revaluation gains of issued covered warrant (Note 5.2(b)) | 3,384,682,584 | 12,633,069,224 | |
| | 2,103,494,363,038 | 1,343,441,584,681 | |
| At tax rate of 20%: | | | |
| Deferred income tax liabilities payable | | | |
| within 12 months | 420,698,872,607 | 268,688,316,936 | |
| | | | |

3 NOTES TO THE STATEMENT OF FINANCIAL POSITION (continued)

3.18 Owners' capital

(a) Number of shares

| | As at | | |
|---------------------------------------------------------|-------------------|-------------------|--|
| | 31.12.2023 VND | 31.12.2022 VND | |
| Number of shares registered | 437,500,000 | 435,499,901 | |
| Number of shares issued Number of shares repurchased | 437,500,000 | 435,499,901 | |
| Number of shares in issue | 437,500,000 | 435,499,901 | |

As at 31 December 2023 and as at 31 December 2022, all of the Company's shares are ordinary shares. Each ordinary share has a par value of VND10,000. Each share is entitled to one vote at the Company's shareholders' meetings. Shareholders are entitled to dividends as declared from time to time. All ordinary shares are ranked equally with regard to the Company's residual assets.

(b) Details of shareholding

| | As at 31.12.2023 | | As at 31.12.2022 | |
|------------------------------------------------------------------|-----------------------------------------|------------------------|-----------------------------------------|------------------------|
| | Ordinary shares | % | Ordinary shares | % |
| Mr. To Hai Mrs. Truong Nguyen Thien Kim Other shareholders | 98,895,695 22,838,732 315,765,573 | 22.61 5.22 72.17 | 98,695,695 22,838,732 313,965,474 | 22.66 5.24 72.10 |
| Number of shares | 437,500,000 | 100 | 435,499,901 | 100 |

(c) Movement in share capital

| | For the year ended | | |
|---------------------------------------|--------------------------|----------------------------|--|
| | 31.12.2023 VND | 31.12.2022 VND | |
| Opening quantity New shares issued | 435,499,901 2,000,099 | 333,000,000 102,499,901 | |
| Closing quantity | 437,500,000 | 435,499,901 | |
| | | | |

3.19 Revaluation reserve

| | As | at |
|------------------------------------------------------------------------------------------------|----------------------------------------|----------------------------------------|
| | 31.12.2023 VND | 31.12.2022 VND |
| Revaluation gains of AFS financial assets (Note 3.2(c)) Adjusted for: Deferred tax liabilities | 2,009,669,748,011 (401,933,949,602) | 1,287,662,948,220 (257,532,589,644) |
| | 1,607,735,798,409 | 1,030,130,358,576 |

The movement in revaluation reserve during the year is as follows:

| | For the ye | ear ended |
|-----------------------------------------|--------------------------------------|----------------------------------------|
| | 31.12.2023 VND | 31.12.2022 VND |
| Opening balance Recognised in equity | 1,030,130,358,576 577,605,439,833 | 1,665,653,687,451 (635,523,328,875) |
| Closing balance | 1,607,735,798,409 | 1,030,130,358,576 |

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2023

3 NOTES TO THE STATEMENT OF FINANCIAL POSITION (continued)

3.20 Undistributed earnings

Movements in undistributed earnings during the year are as follows:

| | As at 1.1.2023 VND | Profit for the year VND | Dividend declared (Note 7.1 (v)) | Reversal of reserves (Note 7.1 (vi)) VND | As at 31.12.2023 VND |
|---------------------------------------------------------------------------|--------------------------------------|----------------------------------------|----------------------------------|------------------------------------------|----------------------------------|
| Realised profits after tax Unrealised profits after tax | 791,426,130,951 8,820,010,383 | 500,362,083,485 (8,457,424,091) | (217,749,950,500) | 233,096,330,852 | 1,307,134,594,788 362,586,292 |
| Undistributed earning | 800,246,141,334 | 491,904,659,394 | (217,749,950,500) | 233,096,330,852 | 1,307,497,181,080 |
| Movements of undistributed earnings during the prior year are as follows: | gs during the prior yea | ar are as follows: | | | |
| | As at 1.1.2022 VND | Profit for the year VND | Dividend declared VND | | As at 31.12.2022 VND |
| Realised profits after tax Unrealised profits after tax | 1,024,259,038,107 216,857,858,125 | 1,077,016,033,544 (208,037,847,742) | (1,309,848,940,700) | 79 | 791,426,130,951 8,820,010,383 |

; > \

1 / / / /

800,246,141,334

(1,309,848,940,700)

868,978,185,802

1,241,116,896,232

Undistributed earning

4 NOTES TO OFF STATEMENT OF FINANCIAL POSITION ITEMS

4.1 Bad debts written off

| | As | at |
|--------------|-------------------|-------------------|
| | 31.12.2023 VND | 31.12.2022 VND |
| Margin loans | 25,145,170,448 | 25,145,170,448 |

Bad debts written off were margin loans in 2011 that were not fully collected due to diminution in value of collateral assets. The Company had made full provision for the uncollected amount before writing them off according to Resolution No. 09/2015/QD-HDTQ.VCSC of the Board of Directors dated 19 October 2015.

4.2 Foreign currencies

Included in cash and cash equivalents are balances held in foreign currencies as follows:

| | As at | |
|-----------------|----------------|----------------|
| | 31.12.2023 | 31.12.2022 |
| Original amount | | |
| US Dollar | 915,930 | 747,217 |
| British Pound | 73,956 | 70,005 |
| Euro | 19,661 | 19,651 |
| | | |
| VND equivalent | | |
| US Dollar | 22,431,973,951 | 18,521,591,953 |
| British Pound | 2,247,595,235 | 2,158,933,408 |
| Euro | 488,837,680 | 488,583,356 |
| | 25,168,406,866 | 21,169,108,717 |
| | | |

4.3 Number of shares in issue

| | As a | t |
|--------------------------------------|-------------|-------------|
| | 31.12.2023 | 31.12.2022 |
| Ordinary shares | | |
| Quantity in issue under 1 year | 2,000,099 | 102,499,901 |
| Quantity in issue for 1 year or more | 435,499,901 | 333,000,000 |
| | 437,500,000 | 435,499,901 |

4 NOTES TO OFF STATEMENT OF FINANCIAL POSITION ITEMS (continued)

4.4 Securities listed/registered at Vietnam Securities Depository and Clearing Corporation

| | | As | at |
|-------------------|----------------------------------|-------------|------------|
| | | 31.12.2023 | 31.12.2022 |
| Financial ass | sets (quantity) | | |
| Freely trade | ed securities | 67,349,660 | 46,886,438 |
| Pledged sed | curities | 55,200,000 | 8,500,000 |
| Securities a | waiting settlement | 26,371,485 | 1,013,900 |
| | | 148,921,145 | 56,400,338 |
| 4.5 Securities pu | urchased and awaiting settlement | | |
| | | As | at |
| | | 31.12.2023 | 31.12.2022 |
| Financial ass | sets (quantity) | | |
| Securities a | waiting settlement | 6,993,454 | 509,600 |
| | | | |
| 4.6 Securities no | ot in custody of VSDC | | |
| | , c | | |
| | | As | at |
| | | 31.12.2023 | 31.12.2022 |
| Financial ass | sets (quantity) | | |
| Freely trade | ed securities | 19,319,544 | 21,126,101 |
| Restricted s | ecurities | | 2,738,000 |
| | | 19,319,544 | 23,864,101 |

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2023

NOTES TO OFF STATEMENT OF FINANCIAL POSITION ITEMS (continued) 4

4.7 Covered warrants authorised but not yet issued

As at 31.12.2023

| Issuance date | Maturity date | Issuance date | Maturity date | Number of covered warrants authorised for issue | Number of unsubscribed covered warrants | Number of covered warrants issued | Number of covered warrants authorised but not yet issued |
|---------------------------------------------|-----------------------------------------------------------------------------------------|--------------------------|--------------------------|-------------------------------------------------|--------------------------------------------------|-----------------------------------|----------------------------------------------------------|
| FPT/VIETCAP/M/Au/T/A6 MSN/VIETCAP/M/Au/T/A6 | FPT Corporation (FPT) Masan Group Corporation (MSN) Mobile World Investment Corporation | 11/08/2023 11/08/2023 | 15/02/2024 15/02/2024 | 5,000,000 | 1 1 | 250,500 1,422,300 | 4,749,500 3,577,700 |
| POW/VIETCAP/M/Au/T/A2 | | 11/08/2023 11/08/2023 | 15/02/2024 15/02/2024 | 5,000,000 | 1 1 | 4,968,700 3,056,500 | 31,300 1,943,500 |
| VPB/VIETCAP/M/Au/T/A6 | Company (VNM) Vietnam Prosperity Joint Stock Commercial | 11/08/2023 | 15/02/2024 | 5,000,000 | 1 | 730,600 | 4,269,400 |
| VRE/VIETCAP/M/Au/T/A3 | Bank (VPB) Vincom Retail Joint Stock Company (VRE) | 11/08/2023 | 15/02/2024 15/02/2024 | 5,000,000 | 1 1 | 291,700 2,076,100 | 4,708,300 2,923,900 |
| HPG/VIETCAP/M/Au/T/A6 | Asia Commercial Joint Stock Bailk (ACB) Hoa Phat Group Joint Stock Company (HPG) | 15/12/2023 | 19/06/2024 | 3,000,000 | | 000,11 | 4,969,000 |
| MBB/VIETCAP/M/Au/T/A5 | Military Commercial Joint Stock Bank (MBB) | 15/12/2023 | 19/06/2024 | 5,000,000 | 1 | 1 | 5,000,000 |
| STB/VIETCAP/M/Au/T/A5 | Sai Gon Thuong Tin Commercial Joint Stock Bank (STB) | 15/12/2023 | 19/06/2024 | 5,000,000 | 1 | 1 | 2,000,000 |
| TCB/VIETCAP/M/Au/T/A5 | Vietnam Technological and Commercial Joint Stock Bank (TCB) | 15/12/2023 | 19/06/2024 | 5,000,000 | 1 | 1 | 5,000,000 |
| VHM/VIETCAP/M/Au/T/A3 | The Phong Commercial Joint Stock Bank (TPB) Vinhomes Joint Stock Company (VHM) | 15/12/2023 15/12/2023 | 19/06/2024 19/06/2024 | 5,000,000 | 1 1 | 1 1 | 5,000,000 |
| VIB/VIETCAP/IM/AU/T/AZ | Vietnam international Commercial Joint Stock Bank (VIB) | 15/12/2023 | 19/06/2024 | 5,000,000 | 1 | 1 | 5,000,000 |
| | | | | 75,000,000 | ' | 12,807,400 | 62,192,600 |

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2023

NOTES TO OFF STATEMENT OF FINANCIAL POSITION ITEMS (continued) 4

4.8 Futures

Futures positions which are still open as at reporting date are as follows:

| | Open short position | |
|------------------|--------------------------|----------------|
| As at 31.12.2022 | Closing settlement price | • |
| | Open quantity | ī |
| 3 | Open short position | 67,508,700,000 |
| As at 31.12.2023 | Closing settlement price | 1,134,600 |
| | Open quantity | 595 |
| , | Last trading date | 18.01.2024 |
| | First trading date | 17.11.2023 |
| | Contract code | VN30F2401 |

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5 NOTES TO THE STATEMENT OF COMPREHENSIVE INCOME

5.1 Net realised gain on disposals of FVTPL financial assets and coverred warrants

| | For the year | ended |
|----------------------------------|----------------------|-------------------|
| _ | 31.12.2023 | 31.12.2022 |
| | VND | VND |
| Realised gains on disposal of | | |
| FVTPL financial assets In which: | 856,242,542,821 | 1,431,873,905,175 |
| Underlying securities | 565,964,571,105 | 896,038,675,708 |
| Derivatives | 276,116,465,000 | 427,232,330,000 |
| Covered warrants redeemed | 2,817,232,150 | 16,218,259,470 |
| Covered warrants expired | 11,344,274,566 | 92,384,639,997 |
| Realised losses on disposal of | | |
| FVTPL financial assets | (494, 191, 661, 413) | (936,490,470,685) |
| In which: | | |
| Underlying securities | (254, 324, 326, 537) | (664,733,011,151) |
| Derivatives | (236,681,333,000) | (267,858,676,000) |
| Covered warrants redeemed | (1,332,302,687) | (1,080,806,368) |
| Covered warrants expired | (1,853,699,189) | (2,817,977,166) |
| | 362,050,881,408 | 495,383,434,490 |
| | | |

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2023

NOTES TO THE STATEMENT OF COMPREHENSIVE INCOME (continued) S

Net realised gain on disposals of FVTPL financial assets and coverred warrants (continued) 5.1

Details by category are as follows:

| | Quantity | Sales proceeds VND | Costs of disposals (*) | Realised gains/(losses) in this year VND | Realised gains/(losses) in the comparative year VND |
|----------------------------------------------------------------------------------------------------|--------------------------------------------------|-----------------------------------------------------------------------------------|-----------------------------------------------------------------------------------|----------------------------------------------------------------------|------------------------------------------------------------------------|
| Shares Bonds Fund certificates Certificates of deposit | 693,693,142 45,958,048 61,158,400 1,490 | 21,461,754,297,378 7,721,932,019,247 1,262,860,116,413 9,034,400,186,800 | 21,154,764,158,498 7,728,535,351,847 1,255,906,864,925 9,030,100,000,000 | 306,990,138,880 (6,603,332,600) 6,953,251,488 4,300,186,800 | 169,881,964,897 16,988,730,502 49,545,668,358 (5,110,699,200) |
| Net realised gain on disposal of underlying securities Net realised gain on futures position | | | | 311,640,244,568 39,435,132,000 | 231,305,664,557 |
| Net gain on redemption of covered warrants issued by the Company | | | | 1,484,929,463 | 15,137,453,102 |
| Net gain on expiry of covered warrants issued by the Company | | | | 9,490,575,377 | 89,566,662,831 |
| | | | | 362,050,881,408 | 495,383,434,490 |

^(*) Costs of underlying securities are determined using the weighted average method up to the end of the respective trading date.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2023

- NOTES TO THE STATEMENT OF COMPREHENSIVE INCOME (continued) 2
- Revaluation result of FVTPL financial assets and covered warrants liabilities 5.5
- (a) Revaluation result of FVTPL financial assets

| For the year ended | 31.12.2023 31.12.2022 VND VND | 303,727,732 (272,875,074,860) (1,627,121,206) 25,213,517,094 | (1,323,393,474) (247,661,557,766) | :SM | Accumulated Accumulated Accumulated revaluation gains revaluation gains Credited/(charged) at as 31.12.2023 as at 31.12.2022 to profit or loss VND VND | (1 808 056 247) (1 608 056 247) |
|--------------------|-------------------------------------|------------------------------------------------------------------------------------|-----------------------------------|------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------|
| | | | | oy category are as follo | Market value/fair value VND | 122 137 632 000 |
| | | ard revaluation /ard revaluation | | TPL financial assets b | Cost | 125 DEG D81 721 |
| | | Increase/(decrease) in upward revaluation (Increase)/decrease downward revaluation | | Details of revaluation of FVTPL financial assets by category are as follows: | | Listed shares and shares |

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NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2023

- NOTES TO THE STATEMENT OF COMPREHENSIVE INCOME (continued) 2
- Revaluation result of FVTPL financial assets and covered warrants liabilities (continued) 5.5
- (b) Revaluation result of covered warrants liabilities

| | | | , | For the year ended | . ended |
|----------------------------------------------------------------------------|----------------------------------------|-----------------------------------|-------------------------------------------------------------|------------------------------------------------|------------------------------------|
| | | | | 31.12.2023 | 31.12.2022 |
| | | | | VND | VND |
| Decrease in downward revaluation (Increase)/decrease in upward revaluation | ard revaluation in upward revaluati | ion | | (9,248,386,640) | (24,301,253,856) 11,915,501,944 |
| | | | | (9,248,386,640) | (12,385,751,912) |
| Details of revaluation of covered warrants are as follows: | of covered warrant | ts are as follows: | | | |
| | Cost | Market value/fair value VND | Accumulated revaluation gains at as 31.12.2023 VND | Accumulated revaluation gains as at 31.12.2022 | Charged to profit or loss |
| Covered warrants | 4,615,239,584 | 1,230,557,000 | 3,384,682,584 | 12,633,069,224 | (9,248,386,640) |

* > 0 0 1 1 . :

5 NOTES TO THE STATEMENT OF COMPREHENSIVE INCOME (continued)

5.3 Dividends and interest income from FVTPL and AFS financial assets

| | For the year | ended |
|-------------------------------|-----------------|-----------------|
| | 31.12.2023 | 31.12.2022 |
| | VND | VND |
| Dividends and interest income | | |
| from FVTPL financial assets | 95,800,494,711 | 66,985,745,980 |
| Dividend income | 7,936,542,600 | 1,303,902,500 |
| Interest income | 87,863,952,111 | 65,681,843,480 |
| Dividend income from AFS | | |
| financial assets | 174,362,031,840 | 107,410,888,493 |
| Interest income | 174,362,031,840 | 107,410,888,493 |
| | 270,162,526,551 | 174,396,634,473 |
| | | |

5.4 Financial expenses

| | For the year | ended |
|----------------------------------|-----------------|-----------------------|
| | 31.12.2023 | 31.12.2022 |
| | VND | VND |
| Exchange rate differences | 131,085,812,227 | 116,511,865,797 |
| Realised | 123,358,134,203 | <i>75,939,142,857</i> |
| Unrealised | 7,727,678,024 | 40,572,722,940 |
| Interest expenses | 562,553,033,255 | 477,360,036,322 |
| Syndicated loan arrangement fees | 38,478,964,916 | 88,626,153,205 |
| Other financial expenses | 8,043,355,643 | 17,952,020,762 |
| | 740,161,166,041 | 700,450,076,086 |
| | | |

5.5 General and administrative expenses

| | For the year | ended |
|-------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------|
| | 31.12.2023 VND | 31.12.2022 VND |
| Staff costs Outsourced services Provision for bad debts (Note 3.4) Stationery expenses Depreciation and armotisation Other expenses | 52,732,688,269 20,911,947,205 11,292,000,000 1,784,975,237 2,546,848,237 33,119,740,077 | 34,346,040,222 16,429,419,548 - 1,605,988,782 1,957,651,963 22,428,375,627 |
| | 122,388,199,025 | 76,767,476,142 |

5 NOTES TO THE STATEMENT OF COMPREHENSIVE INCOME (continued)

5.6 Other income

| _ | For the ye | ear ended |
|---------------------------------------------------------------|-------------------|-------------------|
| | 31.12.2023 VND | 31.12.2022 VND |
| Reversal of 2021 accrued bonus for the Board of Directors (*) | - | 43,900,000,000 |
| Other | 132,390,105 | 643,029,091 |
| | 132,390,105 | 44,543,029,091 |

(*) According to the Resolution of the Annual General Meeting of Shareholders on 30 March 2022, the Board of Directors voluntarily agreed to receive a bonus of VND28 billion out of total bonus accrued by the Company in the financial year ended 31 December 2021 which was VND71.9 billion, in order to reduce costs for the Company. Therefore, the remaining forfeited bonus which was VND43.9 billion was reversed in the financial year ended 31 December 2022.

5 NOTES TO THE STATEMENT OF COMPREHENSIVE INCOME (continued)

5.7 Corporate income tax

The tax on the Company's profit before tax differs from the theoretical amount that would arise using the applicable tax rate of 20% as follows:

| | For the year | ended |
|-------------------------------------------------------------------|-------------------|-------------------|
| | 31.12.2023 VND | 31.12.2022 VND |
| Accounting profit before tax | 570,138,640,134 | 1,059,738,713,385 |
| Tax calculated at a rate of 20%: Adjustment: | 114,027,728,027 | 211,947,742,678 |
| Non-taxable income | (36,459,714,888) | (21,887,685,199) |
| Non-deductible expenses | 665,967,601 | 700,470,104 |
| Corporate income tax charge (*) | 78,233,980,740 | 190,760,527,583 |
| Charged/(credited) to profit or loss: | | |
| Corporate income tax – current Corporate income tax – deferred | 64,320,454,739 | 250,981,079,495 |
| (Note 3.17) | 13,913,526,001 | (60,220,551,912) |
| | 78,233,980,740 | 190,760,527,583 |
| | | |

^(*) The corporate income tax charge for the year is based on estimated taxable income and is subject to review and possible adjustment by the tax authorities.

The tax authorities have finalised the Company's corporate income tax up to 31 December 2020.

5 NOTES TO THE STATEMENT OF COMPREHENSIVE INCOME (continued)

5.8 Earnings per share

(a) Basic earnings per share

According to prevailing regulations, basic earnings per share are calculated by dividing the net profit attributable to shareholders after deducting the appropriations to bonus and welfare funds by the weighted average number of ordinary shares outstanding during the year, excluding treasury shares.

Other comprehensive income is not included in earnings to calculate earnings per shares due to the absence of detailed guidance from the authority.

| For the year | ar ended |
|-----------------|-----------------------------------------------------------------|
| 31.12.2023 | 31.12.2022 |
| 491,904,659,394 | 868,978,185,802 |
| 491,904,659,394 | 868,978,185,802 |
| 436,565,888 | 434,697,703 |
| 1,127 | 1,999 |
| | 31.12.2023 491,904,659,394 491,904,659,394 436,565,888 |

(b) Diluted earnings per share

The Company did not have potentially diluted ordinary shares during the year.

6 NOTES TO THE STATEMENT OF CASH FLOWS

6.1 Proceeds from borrowings

Proceeds from borrowings are loan drawdowns (Note 3.10).

6.2 Repayments of principals of borrowings

Repayments of borrowings are loan repayments and bond repayments (Note 3.10).

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2023

NOTES TO THE STATEMENT OF CHANGES IN EQUITY

7.1 Details of changes in equity

Details of changes in equity during the year are as follows:

| Total VND | 6,541,863,245,387 868,978,185,802 (635,523,328,875) 25,000,000,000 | 6,495,468,171,614 491,904,659,394 577,605,439,833 24,001,188,000 (217,749,950,500) | 7,371,229,508,341 |
|--------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------|
| Undistributed earnings VND | 1,241,116,896,232 868,978,185,802 - (1,004,999,010,000) (304,849,930,700) | 800,246,141,334 491,904,659,394 - (217,749,950,500) 233,096,330,852 | 1,307,497,181,080 |
| Financial risk and operation reserve | 233,096,330,852 - - - | 233,096,330,852 - - (233,096,330,852) | • |
| Supplementary capital reserve VND | 67,496,330,852 - - - | 67,496,330,852 - - | 67,496,330,852 |
| Revaluation reserve VND | 1,665,653,687,451 - (635,523,328,875) - | 1,030,130,358,576 577,605,439,833 | 1,607,735,798,409 |
| Share premium VND | 4,500,000,000 | 9,500,000,000 | 13,500,198,000 |
| Share capital VND | 3,330,000,000,000 20,000,000,000 1,004,999,010,000 | 4,354,999,010,000 | 4,375,000,000,000 |
| | As at 1.1.2022 Post-tax profit for the year Revaluation of AFS financial assets Shares issued under ESOP programme (i) Share dividend (ii) Interim dividend of the year 2022 (iii) | As at 31.12.2022 Post-tax profit for the year Revaluation of AFS financial assets Shares issued under ESOP programme (iv) Final dividend of the year 2022 (v) Reversal of financial risk and operation reserve (vi) | As at 31.12.2023 |

7 NOTES TO THE STATEMENT OF CHANGES IN EQUITY (continued)

7.1 Details of changes in equity (continued)

- (i) According to the Resolution of the Annual General Meeting of Shareholders on 30 March 2022 and the Resolution of the BOD dated 18 April 2022, the Company issued 2,000,000 ordinary shares under ESOP programme on 27 May 2022. The Company accounted for the difference between the par value of VND10,000 per share and the issue price of VND12,500 as share premium. The issued shares are restricted for one (1) year since issue date.
- (ii) According to the Resolution of the Annual General Meeting of Shareholders on 30 March 2022 and the Resolution of the BOD dated 4 August 2022, the share dividend issue at the ratio of 10: 3 was approved, in which a shareholder holding 10 existing share would be entitled to 3 new shares. Accordingly, the Company issued 100,499,901 additional shares on 18 August 2022.
- (iii) According to the Resolution of the BOD dated 14 December 2022, the planned dividend rate of 2022 is 30%. Accordingly, the Board of Directors declared the first dividend of 2022 at 7% (equivalent to VND700 per share) of the Company's charter capital of VND4,354,999,010,000 and to be settled in cash to shareholders in the final registry as at 28 December 2022. The settlement date was 9 January 2023.
- (iv) According to the Resolution of the Annual General Meeting of Shareholders on 30 March 2023 and the Resolution of the BOD dated 17 May 2023, the Company issued 2,000,099 ordinary shares under ESOP programme on 20 June 2023 which was confirmed by the State Securities Commission on 31 December 2023 according to Official Letter No. 4196/UBCK-QLKD. The Company accounted for the difference between the par value of VND10,000 per share and the issue price of VND12,000 as share premium. The issued shares are restricted for one (1) year since issue date.
- (v) According to the Resolution of the Annual General Meeting of Shareholders on 27 April 2023, the final dividend for the year 2022 was 5% (equivalent to VND500/share) of the Company's charter capital of VND4,354,999,010,000 and to be settled in cash. Accordingly, the Board of Directors decided to pay final dividend from earnings of 2022 to shareholders in the final registry as at 16 May 2023. The settlement date was 6 June 2023.
- (vi) The Resolution of the Annual General Meeting of Shareholders on 30 March 2023 approved the reversal of financial risk and operation reserve to undistributed profit.

7 NOTES TO THE STATEMENT OF CHANGES IN EQUITY (continued)

7.2 Distributed earnings

| | For the ye | rear ended | |
|------------------------------------------------------------------------------|-------------------|---------------------|--|
| · | 31.12.2023 VND | 31.12.2022 VND | |
| Undistributed earnings brought forward Realised profits incurred in the year | 791,426,130,951 | 1,024,259,038,107 | |
| (Note 3.20) Reversal of: | 500,362,083,485 | 1,077,016,033,544 | |
| Financial risk and operation reserve | 233,096,330,852 | _ | |
| Distributable profits during the year | (217,749,950,500) | (1,309,848,940,700) | |
| Distributable profits to shareholders | 1,307,134,594,788 | 791,426,130,951 | |
| Distributable profits during the year | 217,749,950,500 | 1,309,848,940,700 | |
| Income tax withheld | (20,231,576,080) | _ | |
| Net amount distributed to shareholders | 197,518,374,420 | 1,309,848,940,700 | |

8 RELATED PARTY DISCLOSURES

During the year, the following transactions were carried out with related parties:

| Related party | Relationship |
|------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------|
| Viet Capital Commercial Joint Stock Bank | Under same member of Board of Directors ("BOD") |
| Viet Capital Asset Management JSC (VCAM) Viet Capital Balanced Fund International Dairy Product JSC (IDP) Board of Directors and Board of Management | Under same member of BOD Under same member of BOD Under same member of BOD Key management |

(a) Related party transactions

| | For the ye | ear ended |
|-------------------------------------------------------------------------------------------|-------------------|-----------------------|
| | 31.12.2023 VND | 31.12.2022 VND |
| Viet Capital Commercial Joint Stock Bank Revenue on brokerage services, custody services, | 000 400 550 | 4 000 454 070 |
| consultancy services and other services | 933,436,550 | 4,606,451,976 ———— |

8 RELATED PARTY DISCLOSURES (continued)

(a) Related party transactions (continued)

| | For the yea | r ended |
|----------------------------------------------------------------------------------------|-------------------|-------------------|
| - | 31.12.2023 VND | 31.12.2022 VND |
| Viet Capital Asset Management JSC Revenue on brokerage services and custody services | 72,878,348 | 24,236,261 |
| Viet Capital Balanced Fund Revenue on brokerage services | 49,895,428 | 53,931,121 |
| International Dairy Product JSC Revenue on brokerage services and consultancy services | 12,219,516,400 | - |
| Key management compensation Salary and other benefits (*) | 8,796,498,000 | 8,745,666,000 |

(*) Details of salaries and remunerations of certain key management are as follows:

| | For the yea | r ended |
|-------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------|-------------------------------------------------------|
| | 31.12.2023 VND | 31.12.2022 VND |
| Remuneration of the Board of Directors (**) Mr. Le Pham Ngoc Phuong Mr. Nguyen Lan Trung Anh Ms. Nguyen Viet Hoa | 240,000,000 240,000,000 240,000,000 | 240,000,000 240,000,000 240,000,000 |
| Remuneration of the Board of Supervision Ms. Bui Thi Minh Nguyet Ms. Truong Thi Huyen Trang Ms. Mai Thi Thanh Trang Mr. Truong Ngoc Hoai Phuong | 60,000,000 60,000,000 240,000,000 | 60,000,000 60,000,000 180,000,000 60,000,000 |
| Remuneration of the Board of Management Mr. To Hai Mr. Dinh Quang Hoan Mr. Nguyen Quang Bao | 2,732,166,000 2,492,166,000 2,492,166,000 | 2,715,222,000 2,475,222,000 2,475,222,000 |

^(**) The non-independent members of the Board of Directors did not receive remuneration.

8 RELATED PARTY DISCLOSURES (continued)

(b) Year-end balances with related parties

| | As a | at |
|-------------------------------------------------------------|---------------|------------------------------|
| | 31.12.2023 | 31.12.2022 |
| | VND | VND |
| Viet Capital Commercial Joint Stock Bank | | |
| Interest receivables | - | 213,698,630 |
| | | |
| Board of Directors | | |
| Operation fund of the Board of Directors | | |
| (Note 3.16) | 8,168,624,110 | 8,168,624,110 |
| Board of Directors Operation fund of the Board of Directors | 8,168,624,110 | 213,698,630 8,168,624,110 |

9 SEGMENT REPORTING

The Board of Directors of the Company determines that the management decisions of the Company are based primarily on the types of services provided by the Company. As a result, the primary segment reporting of the Company is presented in respect of the Company's business segments.

(a) Geographical segments

The principal activities of the Company are carried out within Vietnam territory. Risks and returns of the Company are not materially affected by distinctions between geographical areas. On these grounds, the Board of Management determines that the Company has only one geographical segment.

(b) Business segments

Brokerage and services segment generates revenue and incurs expenses related to securities brokerages, underwriting, agency, custody and other securities services.

Proprietary trading segment generates revenue and incurs expenses related to FVTPL financial assets, AFS financial assets, and derivatives.

Lending segment generates revenue and incurs expenses related to margin loans, trading advances and HTM financial assets.

Consulting segment generates revenue and incurs expenses related to financial consultancy service and investment consultancy service.



NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2023

9 SEGMENT REPORTING (continued)

(b) Business segments (continued)

Income and expenses based on the Company's business activity segments are as follows:

| | | For the year | For the year ended 31 December 2023 | ber 2023 | |
|---------------------------------------------------------------------------------|--------------------------------------|--------------------------------------|--------------------------------------|------------------------------------|-------------------------------------------------------------------------------------|
| • | Brokerage and services | Proprietary trading VND | Lending | Consulting VND | Total |
| Revenue and income (*) Expenses | 548,582,625,170 (454,427,479,695) | 943,098,378,624 (843,799,592,162) | 941,439,041,667 (432,935,249,255) | 39,340,497,936 (72,595,946,454) | 39,340,497,936 2,472,460,543,397 (72,595,946,454) (1,803,758,267,566) |
| nt Willen. Direct cash expenses Total amount of significant non- | (409, 510, 606, 348) | (535, 555, 205, 215) | 1 | (68,536,024,945) | (68,536,024,945) (1,013,601,836,508) |
| cash expenses, other than depreciation, amortisation and | | | | | |
| allocation of prepaid expenses Total depreciation and | 1 | 1 | 1 | 1 | 1 |
| amortisation of fixed assets | (6,880,344,978) | 1 | 1 | (252,406,056) | (7,132,751,034) |
| short-term prepaid expenses Other allocated expenses | (38,036,528,369) | (1,018,470,161) (307,225,916,786) | _ (432,935,249,255) | (3,807,515,453) | (42,862,513,983) (740,161,166,041) |
| Segment result | 94,155,145,475 | 99,298,786,462 | 508,503,792,412 | (33,255,448,518) | 668,702,275,831 |
| Net financial income General and administrative expenses Net other income | | | | | 23,696,152,009 (122,388,199,025) 128,411,319 |
| Operating result | | | | | 570,138,640,134 |

(*) All revenue is from services rendered to external customers, and all income is generated from transactions with external partners.

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NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2023

9 SEGMENT REPORTING (continued)

(b) Business segments (continued)

| | | For the ye | For the year ended 31 December 2022 | er 2022 | |
|---------------------------------------------------------------------------------|----------------------------------------|------------------------------------------|--------------------------------------|------------------------------------|------------------------------------------------------|
| | Brokerage and services | Proprietary trading VND | Lending | Consulting | Total |
| Revenue and income (*) Expenses | 1,022,602,003,336 (449,439,354,107) | 1,201,683,322,439 (1,156,648,657,996) | 879,812,439,337 (463,703,809,484) | 52,144,971,233 (29,189,433,977) | 3,156,242,736,345 (2,098,981,255,564) |
| Direct cash expenses Total amount of significant non-cash | (412, 236, 159, 902) | (919,016,368,352) | 1 | (26, 103, 360, 569) | (1,357,355,888,823) |
| expenses, other than depreciation, amortisation and allocation of | | | | | |
| prepaid expenses Total depreciation and amortisation of | 1 | 1 | 1 | 1 | |
| fixed assets | (7,578,110,624) | (428,104) | 1 | (111,000,483) | (7,689,539,211) |
| term prepaid expenses Other allocated expenses | (29, 625, 083, 581) | (885,594,938) (236,746,266,602) | _ (463,703,809,484) | (2,975,072,925) - | (33,485,751,444) (700,450,076,086) |
| Segment result | 573,162,649,229 | 45,034,664,443 | 416,108,629,853 | 22,955,537,256 | 1,057,261,480,781 |
| Net financial income General and administrative expenses Net other income | | | | | 35,548,432,639 (76,767,476,142) 43,696,276,107 |
| Operating result | | | | | 1,059,738,713,385 |

^(*) All revenue is from services rendered to external customers, and all income is generated from transactions with external partners.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2023

9 SEGMENT REPORTING (continued)

(b) Business segments (continued)

Assets and liabilities based on the Company's business activity segments are as follows:

| | Total | 17,008,818,035,013 246,316,621,512 | 17,255,134,656,525 | 9,407,105,699,943 476,799,448,241 | 9,883,905,148,184 | 4,991,530,136 | 4,887,821,045 | 103,709,091 |
|------------------------|-------------------------------|---------------------------------------|--------------------|------------------------------------------------|-------------------|------------------------------------------------------|---------------------------------------|---------------------------------------|
| 23 | Consulting VND | 8,683,720,484 | | 17,444,874,484 | | | 74,222,822 | |
| As at 31 December 2023 | Lending VND | 8,998,770,861,197 | | 4,149,791,273,415 | | | 1 | |
| A | Proprietary trading VND | 7,926,901,806,454 | | 5,159,556,793,939 4,149,791,273,415 | | | 1 | |
| | Brokerage and services | 74,461,646,878 | | 80,312,758,105 | | | 4,813,598,223 | |
| | - | Segment assets Unallocated assets | Total assets | Segment liabilities Unallocated liabilities | Total liabilities | Total expense incurred for purchases of fixed assets | In which: Fixed assets in segments | Fixed assets in unallocated assets |

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NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2023

9 SEGMENT REPORTING (continued)

(b) Business segments (continued)

| , | Brokerage and | As Proprietary | As at 31 December 2022 | | |
|----------------------------------------------------------------------------------------------------------------------------|-----------------|-------------------|------------------------|-------------------|---------------------------------------------------|
| | services | trading VND | Lending VND | Consulting VND | Total VND |
| Segment assets Unallocated assets | 84,690,381,511 | 5,627,141,894,771 | 8,498,303,684,640 | 14,077,704,313 | 14,224,213,665,235 18,537,651,587 |
| Total assets | | | | | 14,242,751,316,822 |
| Segment liabilities Unallocated liabilities | 122,135,159,056 | 3,477,579,412,624 | 3,518,107,107,456 | 1 | 7,117,821,679,136 629,461,466,072 |
| Total liabilities | | | | | 7,747,283,145,208 |
| Total expense incurred for purchases of fixed assets In which: Fixed assets in segments Fixed assets in unallocated assets | 13,085,626,724 | 1,113,070 | | 288,601,119 | 20,827,527,322 13,375,340,913 7,452,186,409 |
| | | | | | |

10 FINANCIAL RISK MANAGEMENT

The Company's activities expose it to financial risks including market risk, credit risk and liquidity risk. The Company's overall risk management strategy seeks to minimise the adverse effect of these risks on the Company's performance.

The Board of Management of the Company is responsible for setting the objectives and underlying principles of financial risk management for the Company. The Board of Management establishes the detailed policies such as risk identification and measurement, investment strategy and limits. Risk management policies and systems are reviewed regularly to tackle the changes and align to market trends.

Financial risk management is carried out by finance personnel. The finance personnel measure actual exposures against the limits set and prepare periodical reports for the review of the Board of Management.

The information presented below is based on information received from the Board of Management.

(a) Credit risk

Credit risk is the risk that counterparty to a financial instrument will fail to discharge an obligation or commitment that it has entered with the Company, resulting in a financial loss to the Company. It arises principally from cash at banks, debt instruments, receivables and other assets.

The maximum exposure to credit risk equals the total of carrying amounts of balances exposed to credit risk before provision, collateral held or other credit enhancements, in particular:

| | Asa | at |
|-------------------------------------------------------------------------------|-----------------|-------------------|
| _ | 31.12.2023 | 31.12.2022 |
| | VND | VND |
| | | |
| Cash and cash equivalents (Note 3.1) | 787,421,508,556 | 3,423,291,979,296 |
| Demand deposits | 537,421,508,556 | 2,313,291,979,296 |
| Term deposits | 250,000,000,000 | 1,110,000,000,000 |
| Financial assets at fair value through profit or loss ("FVTPL") (Note 3.2(a)) | _ | 598,592,462,616 |
| Corporate bonds | - | 598,592,462,616 |
| Held-to-maturity (HTM) investments | | |
| (Note 3.2(b)) | 380,900,000,000 | 885,888,640,000 |
| Term deposits | 310,000,000,000 | 867,288,640,000 |
| Security deposit for covered warrants | 66 500 000 000 | 19 600 000 000 |
| issued | 66,500,000,000 | 18,600,000,000 |
| Certificates of deposit | 4,400,000,000 | - |

10 FINANCIAL RISK MANAGEMENT (continued)

(a) Credit risk (continued)

Credit risk exposure (continued)

| _ | As at | | | |
|----------------------------------------------------------------------|--------------------|--------------------|--|--|
| | 31.12.2023 | 31.12.2022 | | |
| | VND | VND | | |
| Loans (Note 3.3) | 7,992,468,349,969 | 5,279,279,236,685 | | |
| Margin loans (*) | 7,612,101,283,117 | 4,968,026,671,773 | | |
| Trading advances | 380,367,066,852 | 311,252,564,912 | | |
| Receivables (Note 3.4) | 879,780,436,876 | 119,707,906,146 | | |
| Receivables from disposals of financial | | | | |
| assets | 745,348,455,200 | 31,889,442,000 | | |
| Dividends and interest receivable | 103,219,084,809 | 59,484,897,025 | | |
| Service-related receivables (*) | 31,212,896,867 | 28,333,567,121 | | |
| Prepayment to suppliers (Note 3.5) Prepayment for purchase of listed | 225,192,100,000 | - | | |
| securities | 225,192,100,000 | - | | |
| Other current assets (Note 3.8(a)) | 147,257,185,100 | 46,136,989,800 | | |
| Deposit for derivative trading | 147,257,185,100 | 46,136,989,800 | | |
| Other long-term assets Pledged assets, mortgaged assets, | 8,571,243,684 | 6,864,190,240 | | |
| security deposits in long-term | 8,571,243,684 | 6,864,190,240 | | |
| Total credit risk exposure | 10,421,590,824,185 | 10,359,761,404,783 | | |

^(*) Gross of provision for doubtful debts.

10 FINANCIAL RISK MANAGEMENT (continued)

(a) Credit risk (continued)

(i) Balances with banks and finance companies

Balances with banks and finance companies include demand deposits, term deposits, escrow accounts, certificates of deposit, and accrued interest.

All bank balances are placed with credit institutions with high creditworthiness or qualified by the State as clearing settlement members. Balances with banks are continuously monitored by treasury function in compliance with the Company's policies and periodically reported to the Board of Management. Credit risk from balances with banks is assessed as low.

As at 31 December 2023 and as at 31 December 2022, there were no balance with banks that were past due nor impaired.

(ii) Corporate bond

Corporate bonds in Company's FVTPL and HTM portfolios are unsecured bonds issued by listed entities with bond issuance plans approved by the State Securities Commission. Investment appraisals related to these debt securities are approved in accordance with the Company's investment policies.

Debt securities portfolio is continuously monitored by treasury function in compliance with the Company's policies and periodically reported to the Board of Management. Credit risk from debt securities is assessed as low.

As at 31 December 2023 and as at 31 December 2022, there was no debt security that exceeded 10% of the Company's equity.

As at 31 December 2023 and as at 31 December 2022, there was no debt security that was past due nor impaired.

10 FINANCIAL RISK MANAGEMENT (continued)

(b) Credit risk (continued)

(iii) Trading advances and deposit for derivative trading activities

Trading advances are collected from Vietnam Securities Depository and Clearing Corporation. Deposit for derivative trading activities is also placed with this entity.

Vietnam Securities Depository and Clearing Corporation is a state-owned entity and has no history of payment defaults.

Vietnam Securities Depository and Clearing Corporation requires its members to deposit into the Settlement support fund and the Derivative trading clearing fund to secure their trading obligations.

The securities companies may fulfil customers' securities trading orders only when the customers' balances maintain enough (100%) cash or securities and must carry out further steps to ensure payment ability prior to execution of the trades.

Credit risk from trading advances and deposit for derivative trading activities is assessed as low.

As at 31 December 2023 and as at 31 December 2022, there was no balance with Vietnam Securities Depository and Clearing Corporation that was past due nor impaired.

(iv) Margin loans

Margin loans are secured by eligible securities listed on the stock exchanges. Under the prevailing regulations on margin lending, the loan limit is set at 50% of the eligible securities' value. Ineligible securities are defined by the stock exchanges on a frequent basis. Eligible securities are approved and frequently updated by Margin lending risk management function based on several criteria including volatility and liquidity.

Customer Services department is responsible for the continuous review of margin loan report which includes balances, collateral assets and margin maintenance ratio. When the margin maintenance ratio falls below 40% (regulated level: 30%), the system alerts and the Company makes margin calls. When the margin maintenance ratio falls below 30%, the Company forcibly sells out collateral assets to collect the loans.

The market value of collateral assets as at 31 December 2023 was VND22,924,532,921,010 (as at 31 December 2022: VND27,202,388,205,950).

10 FINANCIAL RISK MANAGEMENT (continued)

(a) Credit risk (continued)

(iv) Margin loans (continued)

Analysis of credit quality of margin loans as at reporting date is as follows:

| | As at | |
|----------------------------------------------------------------------------------------------|------------------------------------------------------------|------------------------------------------------------------|
| - | 31.12.2023 VND | 31.12.2022 VND |
| Past due and impaired Past due but not impaired Neither past due nor impaired Provision made | 2,169,825,587 - 7,609,931,457,530 (2,169,825,587) | 2,169,825,587 - 4,965,856,846,186 (2,169,825,587) |
| Net balance | 7,609,931,457,530 | 4,965,856,846,186 |

(v) Receivables

Credit exposure is restricted by transacting with counterparties with high creditworthiness and obtaining security where necessary.

As at 31 December 2023 and as at 31 December 2022, there was no receivable that exceeded 10% of the Company's equity.

Analysis of credit quality of receivables as at reporting date is as follows:

| | Past due and impaired VND | Past due but not impaired VND | Neither past due nor impaired VND | Total VND |
|----------------------------------------------------------|---------------------------------|-------------------------------------|-----------------------------------------|------------------|
| As at 31.12.2023 Current Overdue less than 1 month | - | - - | 855,267,986,876 | 855,267,986,876 |
| Overdue for more than 3 months | 24,512,450,000 | - | - | 24,512,450,000 |
| | 24,512,450,000 | - | 855,267,986,876 | 879,780,436,876 |
| Provision made | (13,220,450,000) | - | - | (13,220,450,000) |
| Net balance | 11,292,000,000 | - | 855,267,986,876 | 866,559,986,876 |
| As at 31.12.2022 Current Overdue less than 1 month | - - | - | 117,779,456,146 | 117,779,456,146 |
| Overdue for more than 3 months | 1,928,450,000 | - | - | 1,928,450,000 |
| | 1,928,450,000 | - | 117,779,456,146 | 119,707,906,146 |
| Provision made | (1,928,450,000) | - | - | (1,928,450,000) |
| Net balance | | - | 117,779,456,146 | 117,779,456,146 |

10 FINANCIAL RISK MANAGEMENT (continued)

(b) Market risk

Market risk is the risk that fair value or future cash flows of a financial instrument will fluctuate according to changes in market prices. The Company's market risks include interest rate risk, currency risk and share price risk.

The Company manages this risk through sensitivity analysis of variables that would impact its financial position and performance, diversification of its investment portfolio, critical appraisal of securities within limited exposures, and hedging where necessary.

Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of the Company's financial instruments will fluctuate as a result of changes in market interest rates. The Company is exposed to interest rate risk mainly from its term deposits, certificates of deposit, investments in bonds, loans and borrowings.

The Company manages this risk through analysis of market competition in order to obtain the most favourable interest rate for its intended operations while still staying within limited exposures.

The Company's term deposits, certificates of deposit, investments in bonds, loans and borrowings are at fixed rates and held for short-term purposes, therefore interest rate risk is minimal. The Company's borrowings in USD are at SOFR floating rates and held for short-term purposes, therefore interest rate risk is minimal.

Market price risk

Shares held by the Company in its financial asset portfolio, open positions in futures, and covered warrants issued by the Company are affected by market risk due to the uncertainty in the future value of these shares. The Company manages its share price risk by setting up investment limits and hedging where necessary. The Investment Committee of the Company also takes part in appraisal and approval of investment in shares and issuance of covered warrants.

As at 31 December 2023, had the prices of securities increased/decreased by 10% with all other variables being held constant (including tax rate), the Company's profit before tax for the year would have been higher/lower by VND5,339,837,500 (as at 31 December 2022: higher/lower by VND66,474,268,032).

Currency risk

Currency risk is the risk that the value of the Company's financial instruments will be affected by changes in exchange rates. The Company manages its currency risk by continuously monitoring foreign exchange rates and thereby timely updating its forecast of cashflows in foreign currencies and entered into cross currency swaps contracts and currency forward contracts (Note 3.10).

The Company's operations are exposed to risk of certain currencies, mainly the United States Dollar ("USD").

10 FINANCIAL RISK MANAGEMENT (continued)

(b) Market risk (continued)

Currency risk (continued)

The Company's currency exposure to the USD is as follows:

| | Original currency USD | | Equivalent to VND | |
|-----------------------------------------------------|-----------------------|------------|-------------------|----------------|
| | 31.12.2023 | 31.12.2022 | 31.12.2023 | 31.12.2022 |
| Financial assets Cash | 915,930 | 747,217 | 22,431,973,951 | 18,521,591,953 |
| | | | | |
| Financial liabilities Borrowings (unhedged portion) | | | | |
| Net financial asset | 915,930 | 747,217 | 22,431,973,951 | 18,521,591,953 |
| Net currency exposure | 915,930 | 747,217 | 22,431,973,951 | 18,521,591,953 |

As at 31 December 2023, had the USD strengthened/weakened by 10% (estimated % change in exchange rate) against the VND with all other variables being held constant, the Company's profit before tax for the year would have been lower/higher by VND2,243,197,395 respectively (as at 31 December 2022: lower/higher by VND1,852,159,195 respectively) as a result of increase/decrease in foreign exchange losses on translation of USD-denominated financial instruments.

(c) Liquidity risk

Liquidity risk is the risk that the Company will encounter difficulty or fail to perform its financial obligations.

The Company's approach to managing liquidity risk is to ensure that it will always have sufficient reserves of cash to meet its liquidity requirements in the short term and long term.

The Company's assets used as collaterals against its obligations are presented in Note 3.9.

10 FINANCIAL RISK MANAGEMENT (continued)

(c) Liquidity risk (continued)

The table below presents the Company's financial liabilities at contractual undiscounted cash flows falling due within 1 year:

| | As at | | |
|-----------------------------------------|-------------------|-------------------|--|
| | 31.12.2023 | 31.12.2022 | |
| | VND | VND | |
| Short-term borrowings (Note 3.10) | 8,979,275,000,000 | 6,326,207,142,857 | |
| Short-term issued bonds (Note 3.10) | 120,000,000,000 | 547,100,000,000 | |
| Trading obligation (Note 3.11) | 13,208,881,699 | 12,400,167,546 | |
| Short-term trade payables (Note 3.12) | 159,638,295,047 | 16,020,566,000 | |
| Short-term accrued expenses (Note 3.15) | 47,274,665,672 | 110,247,314,968 | |
| Short-term other payables (Note 3.16) | 15,632,452,570 | 317,045,404,552 | |
| Total financial liabilities | 9,335,029,294,988 | 7,329,020,595,923 | |
| | | | |

(d) Capital Adequacy Ratio

Capital Adequacy Ratio ("CAR") is an indicator that measures the Company's financial safety and ability to meet its financial obligations and absorb certain losses resulting from risks arising during its business operation.

CAR is calculated and presented in the Company's monthly capital adequacy ratio report in accordance with Circular 91/2020/TT-BTC issued by the Ministry of Finance on 13 November 2020 ("Circular 91/2020/TT-BTC"). Circular 91/2020/TT-BTC stipulates requirements of capital adequacy ratio applicable to securities trading institutions and sanctions imposed on non-compliance. According to Circular 91/2020/TT-BTC, the Company is required to maintain a prescribed minimum level of CAR of 180%.

As at 31 December 2023, the Company's CAR was 434% (as at 31 December 2022: 415%).

11 OPERATING LEASE COMMITMENTS

The Company is currently renting offices under operating leases. The future minimum lease payments under non-cancellable operating leases were as follows:

| | As at | | |
|---------------------------------------|----------------------------------|----------------------------------|--|
| | 31.12.2023 VND | 31.12.2022 VND | |
| Under 1 year Between 1 and 5 years | 23,280,700,199 38,319,615,807 | 23,528,854,616 56,475,673,320 | |
| Total minimum payments | 61,600,316,006 | 80,004,527,936 | |
| | | | |

12 CAPITAL COMMITMENTS

Capital expenditure contracted for at the reporting date but not recognised in the financial statements was as follows:

| | As at | | |
|------------------|-------------------|-------------------|--|
| | 31.12.2023 VND | 31.12.2022 VND | |
| Trading platform | 8,474,400,000 | 10,961,640,000 | |

13 VOLUME AND VALUE OF TRANSACTIONS DURING THE YEAR

| Volume of transactions during the year | Value of transactions during the year VND |
|----------------------------------------------|---------------------------------------------------------------------------------------------------------------|
| | |
| 1,379,156,222 | 42,670,976,980,400 |
| 63,343,482 | 6,672,439,759,349 |
| 261,477 | 29,195,677,450,000 |
| 35,291,700 | 13,873,037,000 |
| | |
| 14,039,249,850 | 355,285,260,271,078 |
| 93,077,116 | 9,624,929,336,666 |
| 546,178 | 60,286,404,070,000 |
| 79,677,505 | 31,456,654,660 |
| 15,690,603,530 | 503,781,017,559,153 |
| | 1,379,156,222 63,343,482 261,477 35,291,700 14,039,249,850 93,077,116 546,178 79,677,505 |

The financial statements were approved by the Board of Management on 20 March 2024.

Nguyen Thi Lanh Preparer Doan Minh Thien Chief Accountant

To Hai

CÔNG TY CỔ PHẨN

General Director



